

Water Quality Facilities
 Warneck Pump Station
 23557 NYS Route 37
 Watertown, New York 13601

Telephone (315) 661-3210
 Telefax (315) 661-3211
 Emergency Telephone (315) 786-4000

Open Access Telecom Network
 Dulles State Office Building
 317 Washington Street, Suite 406
 Watertown, New York 13601

Telephone (315) 661-3200
 Telefax (315) 661-3201
 Emergency Telephone (866) 669-3262

Solid Waste Management Facility
 23400 NYS Route 177
 Rodman, New York 13682

Telephone (315) 661-3230
 Telefax (315) 661-3231

Resolution No. 2012-03-05

APPROVING 2012-13 ADMINISTRATIVE BUDGET, CAPITAL PROJECTS, ADMINISTRATIVE ALLOCATIONS AND AUDIT COMMITTEE BUDGET

Motion by: D. Murray
 Seconded by: R. Lucas
 Unanimously Approved

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the Fiscal Year 2012-13 Administrative Budget detailed by the attached Appendix A, and

Whereas, upon recommendation by staff, it is determined that certain capital projects are necessary as set forth on the capital projects schedule as Appendix B, and

Whereas, it is necessary for the Development Authority of the North Country to restrict certain funds, as detailed by the attached Appendix C, and to, upon request, receive legislative initiatives to administer, and

Whereas, the Development Authority of the North Country allocates gross administrative charges to operating companies as detailed by the attached Appendix D, and

Whereas, the Audit Committee retains Certified Public Accountants to perform audits of the financial statements and internal controls and requires a budget for such services as follows:

Financial Audit	\$35,500
<u>Miscellaneous Accounting Services</u>	<u>\$ 5,000</u>
	\$40,500

Now, Therefore, Be It Resolved, by the Development Authority of the North Country that:

1. The 2012-13 Administrative Budget and line items contained therein, as proposed and set forth in Appendix A, is hereby approved and adopted.
2. The Administrative capital projects for the fiscal year 2013, as set forth in Appendix B, are hereby approved and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting, therefore, on



such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in FY 2013. The Schedule of Restricted Reserves, as proposed and set forth in Appendix C, is hereby approved and adopted. Further, to enhance the Authority's ability to manage such reserves, the Authority to create and manage reserves is hereby delegated to the Executive Director who shall report such actions to the Finance Committee on a timely basis.

3. The 2012-13 Administrative Allocations as proposed and set forth in Appendix D are hereby approved and adopted.
5. The Audit Committee Budget, as proposed and set forth, is hereby approved and adopted.
6. The Executive Director is authorized to receive legislative initiatives on behalf of the Authority and to execute grant agreements and related documents with grant recipients as appropriate.

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

I, the undersigned, Executive Director of the Development Authority of the North Country, do hereby certify that I have compared the foregoing copy of Resolution No. 2012-03-05 of the Development Authority of the North Country with the original adopted by the Development Authority of the North Country at a meeting of said Authority on the 22nd day of March, 2012, and that same is a true and correct copy of such resolution. In testimony whereof, I have hereto set my hand this 22nd day of March, 2012.



James W. Wright
Executive Director

Administration
BUDGET FYE 2013
APPENDIX A

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Grant Revenue				
4183 NY State Grants	\$0.00	\$0.00	\$37,248.00	\$37,248.00
Total Grant Revenue	0.00	0.00	37,248.00	37,248.00
Other Income				
4164 Miscellaneous	38,584.35	64,943.00	45,298.87	76,600.00
Total Other Income	38,584.35	64,943.00	45,298.87	76,600.00
Interest Income				
4102 Investment Interest Income	166,194.29	134,100.00	103,519.63	109,000.00
Total Interest Income	166,194.29	134,100.00	103,519.63	109,000.00
Total Income	204,778.64	199,043.00	186,066.50	222,848.00
Salaries				
5001 Engineering Wages	1,662.56	0.00	0.00	0.00
5039 Admin Wages	32,823.76	23,456.24	51,143.05	25,080.02
Total Salaries	34,486.32	23,456.24	51,143.05	25,080.02
Fringe Benefits				
5031 FICA Expense	2,909.21	1,794.40	3,305.71	1,918.62
5032 Pension Expense	4,129.86	3,687.84	6,575.89	5,499.75
5033 Health Insurance	36,272.12	2,678.52	143.68	2,502.86
5041 Retiree Health Insurance	0.00	0.00	0.00	27,228.56
5034 Workers Comp	44.30	67.15	120.93	59.47
5035 Disability Insurance	26.03	13.23	9.92	15.19
5036 Unemployment	18,204.85	30,000.00	1,316.25	30,000.00
5042 Post Retire Overhead	3,288.01	1,696.50	1,278.00	1,872.00
5051 Benefit Admin. Fees	4,469.00	6,040.00	1,253.00	5,140.00
5054 Employee Physicals & Screening	110.00	1,400.00	707.25	1,300.00
Total Fringe Benefits	69,453.38	47,377.64	14,710.63	75,536.45
Operations & Maintenance				
5124 Computer Equipment	20,247.01	11,500.00	4,885.20	7,000.00
5128 Programming & Software	35,657.64	40,400.00	22,902.63	44,500.00
6108 Web Page Design & Maintenance	519.40	1,900.00	360.00	1,900.00
5134 Maintenance Contracts	2,177.36	3,220.00	2,351.55	2,820.00
5601 Auto/Light Truck Rep. & Maint.	109.76	500.00	0.00	500.00
5602 Auto/Light Truck Fuel	885.35	2,000.00	885.26	2,000.00
5603 Auto/Light Truck Rental/Lease	163.94	0.00	0.00	0.00
6106 Annual Report	24,897.75	15,000.00	1,200.00	10,000.00
Total O & M	84,658.21	74,520.00	32,584.64	68,720.00
Office & Administrative				
5053 Misc Employee Costs	2,265.51	2,500.00	1,727.39	2,500.00
5102 Office Rent	56,697.16	56,436.00	42,327.00	58,373.00
5104 Office Supplies	10,083.25	10,000.00	5,714.15	9,500.00
5110 Postage & Shipping	5,339.02	6,700.00	3,156.16	6,000.00
5112 Telephone	7,751.17	6,630.00	5,676.44	3,120.00
5114 Cell Phone	1,154.09	1,680.00	720.00	2,900.00
5118 Other Communications	16,207.34	14,900.00	9,237.20	15,900.00
5120 Dues & Subscriptions	4,596.43	5,000.00	3,281.05	5,000.00
5122 Public Info & Advertising	1,585.30	3,000.00	597.46	2,000.00
5123 Promotional Materials	26,082.51	15,000.00	0.00	15,000.00
5130 Office Equipment	923.00	5,000.00	69.95	2,500.00

**Administration
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
5136 Break Room Supplies	\$531.18	\$1,200.00	\$419.61	\$750.00
5170 Other Office Expenses	1,071.96	2,000.00	1,178.29	1,500.00
5202 Employee Mileage Reimbursement	2,370.00	2,600.00	3,219.66	2,600.00
5204 Empl. Meals & Incidental	803.44	2,000.00	1,041.59	2,000.00
5206 Empl. Lodging	684.00	1,000.00	1,056.15	1,500.00
5270 Travel & Meeting Expense	772.92	2,000.00	1,611.04	2,000.00
5312 Continuing Education	2,860.22	4,000.00	2,132.43	6,500.00
5370 Training & Development	4,635.70	10,500.00	2,234.95	6,000.00
5508 Cleaning Services	2,875.00	4,600.00	3,200.00	3,850.00
6102 Board Member Travel & Expenses	1,410.20	1,600.00	775.60	1,600.00
6104 Sponsorships	8,739.12	17,650.00	3,153.71	15,000.00
Total Office & Admin	159,438.52	175,996.00	92,529.83	166,093.00
Professional Fees				
5924 Legal	3,962.25	7,500.00	6,143.15	5,000.00
5926 Investment Banking Fees	5,730.59	5,200.00	2,784.40	4,300.00
5928 Accounting Fees	42,500.00	47,500.00	38,500.00	40,500.00
5970 Consulting	1,400.00	10,000.00	1,500.00	5,000.00
Total Professional Fees	53,592.84	70,200.00	48,927.55	54,800.00
6114 Insurance	11,678.85	12,300.00	9,225.00	12,000.00
6190 Admin Allocation	(306,019.04)	(356,343.71)	(254,809.69)	(329,011.09)
7032 Depreciation	48,138.39	74,796.68	49,428.84	103,000.00
6901 Contingency	0.00	30,650.00	0.00	33,000.00
Total Expenses	155,427.47	152,952.85	43,739.85	209,218.38
Change in Net Assets	49,351.17	46,090.15	142,326.65	13,629.62

APPENDIX B
ADMINISTRATIVE CAPITAL PROJECTS

Project Number	Project Description	Fund	Prior Approval	Budget FYE 2013	Budget FYE 2014	Budget FYE 2015	Budget FYE 2016	Budget FYE 2017
	Fleet Vehicles	O		\$ 20,000	\$ 24,000	\$ 72,000	\$ 73,000	\$ 73,000
10009	Electronic Content Management System	Grant/O	\$ 50,000	\$ 70,000				
	Server Replacement	O		\$ 40,000		\$ 20,000		\$ 20,000
ADMIN TOTAL			\$ 50,000	\$ 130,000	\$ 24,000	\$ 92,000	\$ 73,000	\$ 93,000

Fund Description

O Operations

APPENDIX C
Development Authority of the North Country
Board Restricted/Designated Reserves
Fiscal Year Ending March 31, 2012

The Development Authority of the North Country recognizes the following restricted reserves as detailed below,

Restricted Fund Balance:	Balance 3/31/2011	Estimated Balance 3/31/2012
Community Rental Housing Program	\$ 7,641,473	\$ 8,663,298
Community Development Loan Fund	\$ 100,000	\$ 100,000
Housing Loan Revolving Fund	\$ 20,597,370	\$ 20,824,800
Army Water & Sewer	\$ 1,800,000	\$ 1,800,000
Regional Waterline	\$ 280,292	\$ 280,292
SWMF Liner & Replacement Reserve	\$ 17,877,821	\$ 12,177,267
Telecom Repair & Replacement Reserve	\$ 5,457,576	\$ 7,532,496

Further, it is necessary for the Development Authority of the North Country to designate a portion of its fund balance for the purposes detailed below,

Board Designated Reserves:	Balance 3/31/2011	Estimated Balance 3/31/2012
Supplemental Insurance Reserve	\$ 8,820,000	\$ 7,000,000
Infrastructure Development	\$ 323,107	\$ 323,107
Solid Waste Capital Reserve	\$ 16,336,908	\$ 16,653,195
Community Development Loan Fund	\$ 5,289,112	\$ 5,259,851
Post Retirement Reserve	\$ 350,691	\$ 386,363
Tip Fee Stabilization Reserve	\$ 1,331,845	\$ 1,577,336
Landfill Gas Reserve	\$ 66,085	\$ 66,085
Carbon Credit Reserve	\$ 543,367	\$ 807,032
Recycling Rebate Reserve	\$ 185,559	\$ 239,616
Community Rental Housing	\$ -	\$ 7,000,000

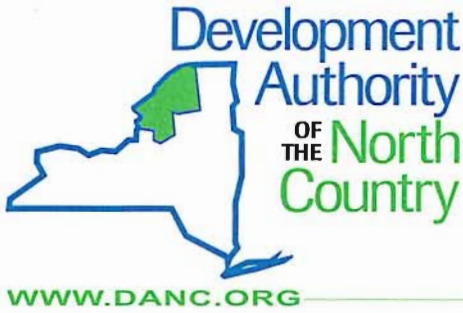
Note:

- 1) The Supplemental Insurance Fund was reduced to partially fund the Board Designation for Community Rental Housing.
- 2) The Board Designation for Community Rental Housing provides for interim construction financing in support of the Community Rental Housing Program.
- 3) The Landfill Gas Reserve was previously named the Energy Facility Reserve.

APPENDIX D
Administration Allocations
Budget - FYE March 31, 2013

	Budgeted 2012		Budgeted 2013		Increase or Decrease
Administrative Costs:					
Salaries & Fringes	\$ 1,283,230	\$	1,302,307	\$	19,077
Administrative Overhead	\$ 365,066	\$	338,553	\$	(26,513)
Total Administrative Costs	\$ 1,648,296	\$	1,640,860	\$	(7,436)

	Budgeted 2012		Budgeted 2013		Increase or Decrease
Administrative Allocation:					
Army Sewer	\$ 133,444	\$	154,803	\$	21,359
Army Water	\$ 133,444	\$	154,803	\$	21,359
Regional Water	\$ 9,767	\$	10,171	\$	404
Water/Wastewater Contracts	\$ 10,293	\$	12,418	\$	2,125
Solid Waste	\$ 454,479	\$	479,060	\$	24,581
Telecommunications	\$ 345,248	\$	366,572	\$	21,324
Administration Contracts	\$ 102,728	\$	72,993	\$	(29,735)
Affordable Housing Program	\$ 159,711	\$	224,291	\$	64,580
Community Development Loan Fund	\$ 114,719	\$	119,260	\$	4,541
Community Rental Housing Program	\$ 142,345	\$	-	\$	(142,345)
Internal Subsidy	\$ 42,118	\$	46,490	\$	4,372
Total	\$ 1,648,296	\$	1,640,860	\$	(7,436)



Dulles State Office Building • 317 Washington Street, Suite 414 • Watertown, New York 13601 • Telephone (315) 661-3200 • Telefax (315) 662-3201 • TDD (800) 662-1220

Water Quality Facilities
Warneck Pump Station
23557 NYS Route 37
Watertown, New York 13601

Telephone (315) 661-3210
Telefax (315) 661-3211
Emergency Telephone (315) 786-4000

Open Access Telecom Network
Dulles State Office Building
317 Washington Street, Suite 406
Watertown, New York 13601

Telephone (315) 661-3200
Telefax (315) 661-3201
Emergency Telephone (866) 669-3262

Solid Waste Management Facility
23400 NYS Route 177
Rodman, New York 13682

Telephone (315) 661-3230
Telefax (315) 661-3231

Resolution No. 2012-03-06

APPROVING 2012-13 REGIONAL DEVELOPMENT BUDGET

Motion by: T. Hefferon
Seconded by: R. Lucas
Unanimously Approved

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed FY 2012-13 Regional Development Budget, detailed by the attached Appendix A.

Now, Therefore, Be It Resolved, that the Development Authority of the North Country approves and adopts the 2012-13 Regional Development Budget and line items contained therein, as proposed and set forth in Appendix A.

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

I, the undersigned, Executive Director of the Development Authority of the North Country, do hereby certify that I have compared the foregoing copy of Resolution No. 2012-03-06 of the Development Authority of the North Country with the original adopted by the Development Authority of the North Country at a meeting of said Authority on the 22nd day of March, 2012, and that same is a true and correct copy of such resolution. In testimony whereof, I have hereto set my hand this 22nd day of March, 2012.



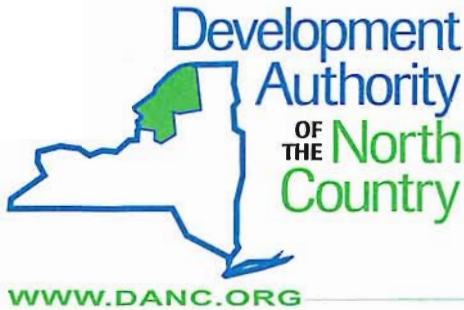
James W. Wright
Executive Director

Regional Development
BUDGET FYE 2013
APPENDIX A

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$76,675.48	\$95,000.00	\$65,756.57	\$88,000.00
Total Customer Billings	76,675.48	95,000.00	65,756.57	88,000.00
Grant Revenue				
4181 Federal Grant Income	93,030.00	85,000.00	0.00	0.00
4183 NY State Grants	250,000.00	0.00	0.00	0.00
4184 Other Grants	0.00	0.00	1,000,000.00	0.00
Total Grant Revenue	343,030.00	85,000.00	1,000,000.00	0.00
4104 Loan Interest Income	586,036.82	505,000.00	398,348.36	590,742.66
Other Income				
4164 Miscellaneous	1,029.99	0.00	34,856.99	1,200.00
4190 Recovery of Bad Debts	0.00	0.00	5,875.00	0.00
Total Other Income	1,029.99	0.00	40,731.99	1,200.00
Interest Income				
4102 Investment Interest Income	99,054.65	49,621.00	34,625.36	36,026.00
Total Interest Income	99,054.65	49,621.00	34,625.36	36,026.00
Total Income	1,105,826.94	734,621.00	1,539,462.28	715,968.66
Salaries				
5039 Admin Wages	254,537.16	261,687.02	170,044.72	217,223.93
Total Salaries	254,537.16	261,687.02	170,044.72	217,223.93
Fringe Benefits				
5031 FICA Expense	18,349.72	20,019.05	12,589.18	16,617.63
5032 Pension Expense	26,048.09	41,346.54	26,099.11	38,774.01
5033 Health Insurance	41,201.94	55,274.75	31,518.09	28,983.20
5034 Workers Comp	279.94	756.28	331.71	518.33
5035 Disability Insurance	139.67	174.39	130.79	137.93
5042 Post Retire Overhead	19,147.18	24,336.00	13,977.78	21,294.00
Total Fringe Benefits	105,166.54	141,907.01	84,646.66	106,325.10
Operations & Maintenance				
6110 Marketing	0.00	20,000.00	0.00	10,000.00
8090 Resale Parts & Materials	0.00	0.00	0.00	1,000.00
Total O & M	0.00	20,000.00	0.00	11,000.00
Office & Administrative				
5053 Misc Employee Costs	95.49	0.00	82.00	0.00
5104 Office Supplies	22.50	300.00	0.00	0.00
5110 Postage & Shipping	35.00	150.00	0.00	150.00
5120 Dues & Subscriptions	609.00	1,600.00	765.00	1,600.00
5122 Public Info & Advertising	3,331.98	3,400.00	1,576.06	1,700.00
5202 Employee Mileage Reimbursement	1,943.89	3,600.00	1,192.11	2,400.00
5204 Empl. Meals & Incidental	1,044.09	2,850.00	1,188.52	1,950.00
5206 Empl. Lodging	2,432.71	5,225.00	3,360.83	3,825.00
5270 Travel & Meeting Expense	154.00	3,700.00	566.82	2,100.00
5370 Training & Development	464.00	4,000.00	610.00	2,500.00
5570 Other General Expense	300.00	2,050.00	516.09	1,000.00
Total Office & Admin	10,432.66	26,875.00	9,857.43	17,225.00

**Regional Development
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
Professional Fees				
5924 Legal	\$1,805.15	\$8,000.00	\$6,044.88	\$5,000.00
5926 Investment Banking Fees	3,853.25	3,855.00	1,879.07	2,948.00
5970 Consulting	5,953.18	37,475.00	2,897.90	30,000.00
Total Professional Fees	11,611.58	49,330.00	10,821.85	37,948.00
6122 Bad Debt Expense	0.00	0.00	10,000.57	0.00
6120 Grants	270,000.00	0.00	0.00	0.00
6190 Admin Allocation	<u>104,972.94</u>	<u>115,910.15</u>	<u>76,650.40</u>	<u>92,993.86</u>
Total Expenses	756,720.88	615,709.18	362,021.63	482,715.89
Change in Net Assets	<u>349,106.06</u>	<u>118,911.82</u>	<u>1,177,440.65</u>	<u>233,252.77</u>



Water Quality Facilities
Warneck Pump Station
23557 NYS Route 37
Watertown, New York 13601

Telephone (315) 661-3210
Telefax (315) 661-3211
Emergency Telephone (315) 786-4000

Open Access Telecom Network
Dulles State Office Building
317 Washington Street, Suite 406
Watertown, New York 13601

Telephone (315) 661-3200
Telefax (315) 661-3201
Emergency Telephone (866) 669-3262

Solid Waste Management Facility
23400 NYS Route 177
Rodman, New York 13682

Telephone (315) 661-3230
Telefax (315) 661-3231

Resolution No. 2012-03-07

APPROVING 2012-13 SOLID WASTE MANAGEMENT DIVISION OPERATING BUDGET, CAPITAL PROJECTS, RESERVE REQUIREMENTS, AND TIPPING FEES

Motion by: D. Murray
Seconded by: T. Hefferon
Unanimously Approved

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed 2012-13 Solid Waste Management Budget based on anticipated waste volumes, said proposed Budget being attached to this resolution as Appendix A, and

Whereas, upon recommendation by staff and consulting engineers, it is determined that certain capital projects are necessary, as set forth on the capital projects' schedule attached as Appendix B, and

Whereas it is necessary to establish reserve requirements, tipping fees and related understandings for the 2011-12 fiscal year in support of said Budget.

Now, Therefore, Be It Resolved, by the Development Authority of the North Country that:

1. The 2012-13 Solid Waste Management Facility Budget and line items contained therein, as proposed and set forth in Appendix A, are hereby approved and adopted.
2. The Solid Waste Management Facility capital projects for the fiscal year 2013, as set forth in Appendix B, are hereby approved, with the stated cost thereof to be charged against indicated reserves, and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in FY 2013.
3. Based upon receipt at the Facility of anticipated waste volumes, the initial tipping fee for the 2012-13 fiscal year shall be \$41.00 per ton for municipal solid waste, construction and demolition waste, and ash; \$31.00 per ton for non-beneficial use sludge, industrial waste and sewage sludge; \$18.00 per ton for non-hazardous petroleum contaminated soil; \$12.50 per ton for beneficial use sludge; \$200 per ton for asbestos (one ton minimum). The Authority shall offer a \$2.00 per ton discount on municipal solid waste (MSW) and construction and demolition waste (C&D) to haulers entering a multi-year contract with the Authority.

4. Effective January 1, 2013, the tipping fee for MSW, C&D, and ash shall increase to \$46.00 per ton. The Authority shall offer a \$2.00 per ton discount on MSW and C&D to haulers entering a multi-year contract with the Authority.
5. The Community Improvement Program shall be extended for FY 2012-13 at \$26.50 per ton for up to 15,000 tons of demolition waste. The Residential Cleanup Program shall be extended for FY 2012-13 at \$31.00 per ton for up to 2,500 tons. Reserve requirements for such year (included in the tipping fees) shall be, per ton:

Replacement	\$1.00
Liner Extension	\$0.00
Closure	\$2.00
Tip Fee Stabilization	\$- 0-
Recycling Rebate	\$- 0-

Pursuant to the Host Community Agreement with the Town of Rodman, estimated host community benefit fees and gas to energy revenue sharing, totaling \$729,664 will be paid for the 2012-13 fiscal year.

6. To enhance the Authority's ability to respond promptly to changing conditions in the competitive solid waste disposal market, the authority to establish tipping fees, special condition fees, manage reserves, establish host community agreements and negotiate multi-year hauler contracts is hereby delegated to the Executive Director who shall report such actions to the Facilities Committee in a timely manner.

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

I, the undersigned, Executive Director of the Development Authority of the North Country, do hereby certify that I have compared the foregoing copy of Resolution No. 2012-03-07 of the Development Authority of the North Country with the original adopted by the Development Authority of the North Country at a meeting of said Authority on the 22nd day of March, 2012, and that same is a true and correct copy of such resolution. In testimony whereof, I have hereto set my hand this 22nd day of March, 2012.



 James W. Wright
 Executive Director

**Solid Waste
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$6,974,131.06	\$6,930,608.00	\$5,839,589.29	\$7,490,260.92
4006 Replacement Reserve Tip Income	593,882.62	442,790.00	388,443.88	219,915.00
4008 Closure Reserve Tip Income	296,941.31	332,093.00	291,332.93	439,830.00
4010 Tip Fee Stabilization Tip Income	237,553.04	221,395.00	194,221.94	0.00
4011 Recycling Rebate Tip Income	356,329.58	221,395.00	194,221.94	0.00
Total Customer Billings	8,458,837.61	8,148,281.00	6,907,809.98	8,150,005.92
Grant Revenue				
4183 NY State Grants	0.00	35,000.00	0.00	35,000.00
Total Grant Revenue	0.00	35,000.00	0.00	35,000.00
Other Income				
4164 Miscellaneous	26,886.32	10,000.00	13,218.35	12,500.00
4166 LFGTE Revenue	683,805.27	600,000.00	416,000.43	512,000.00
4167 Carbon Credit Revenue	715,855.00	455,000.00	434,670.00	0.00
Total Other Income	1,426,546.59	1,065,000.00	863,888.78	524,500.00
Interest Income				
4102 Investment Interest Income	672.02	0.00	0.00	0.00
4106 Trustee Interest	414,819.49	279,533.00	296,900.37	286,121.00
4108 Reserve Interest	21,865.20	23,160.00	28,944.50	33,872.00
4116 Replace Reserve Interest Income	104,711.38	53,802.00	37,088.54	42,908.00
4117 Liner Reserve Interest Income	256,227.79	229,366.00	158,114.28	116,010.00
4118 Closure Reserve Interest Income	138,400.84	110,381.00	137,712.43	107,148.00
4119 Post Close Interest Income	164,340.34	79,931.00	99,722.79	80,831.00
Total Interest Income	1,101,037.06	776,173.00	758,482.91	666,890.00
Total Income	10,986,421.26	10,024,454.00	8,530,181.67	9,376,395.92
Salaries				
5001 Regular Wages & Salaries	942,290.59	876,485.00	680,596.00	942,902.31
5001 Engineering Wages	95,580.00	173,358.00	88,260.92	175,982.00
5002 Overtime Wages	36,666.42	39,771.00	24,116.17	40,856.39
5005 On-Call Stipend	6,600.00	7,800.00	6,000.00	7,800.00
5039 Admin Wages	245,461.10	256,684.00	157,730.63	273,510.06
Total Salaries	1,326,598.11	1,354,098.00	956,703.72	1,441,050.76
Fringe Benefits				
5031 FICA Expense	95,575.35	103,589.00	71,137.92	110,240.76
5032 Pension Expense	144,885.34	210,169.00	144,935.98	260,314.46
5033 Health Insurance	245,887.41	280,205.00	192,033.05	206,531.51
5034 Workers Comp	33,177.19	61,988.00	46,924.63	81,953.08
5035 Disability Insurance	587.63	778.00	583.50	809.58
5042 Post Retire Overhead	171,651.53	172,380.00	111,157.23	172,341.00
5054 Employee Physicals & Screening	3,376.50	4,000.00	594.50	4,000.00
Total Fringe Benefits	695,140.95	833,109.00	567,366.81	836,190.39
Operations & Maintenance				
5062 Third Party Temporary - O&M	27,391.61	35,992.00	35,184.59	77,795.00
5124 Computer Equipment	11,237.10	10,000.00	4,508.09	11,500.00
5128 Programming & Software	20,301.33	10,500.00	6,200.64	7,500.00
5403 Safety Equipment & Supplies	10,138.42	15,000.00	9,876.25	12,500.00
5603 Auto/Light Truck Rental/Lease	2,509.24	2,815.00	2,110.77	3,900.00
5702 Large Parts	54,516.11	95,000.00	80,683.47	90,000.00
5704 O&M Supplies	17,793.47	20,000.00	7,696.62	20,000.00

**Solid Waste
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
5708 Fuels	\$227,368.99	\$340,000.00	\$232,905.79	\$373,000.00
5710 Lubricants	12,633.17	20,000.00	13,042.64	17,500.00
5712 Purchased Maintenance & Repair	27,457.85	30,000.00	14,095.40	30,000.00
5716 Equipment Rental	87.75	10,000.00	196.71	10,000.00
5718 Tires	14,395.79	17,000.00	2,947.88	17,000.00
5770 Other Tool, Equip & O&M	0.00	2,000.00	1,543.74	2,000.00
5815 Chemicals	3,074.09	15,000.00	1,646.79	12,500.00
5818 Leachate System Expense	12,211.05	15,000.00	4,896.27	15,000.00
5820 Landfill Gas Small Parts	32,604.83	35,000.00	20,215.28	30,000.00
5904 SCADA	2,497.50	15,475.00	9,841.22	10,150.00
5906 GIS	19,442.00	12,000.00	6,512.60	11,150.00
5932 Monitoring & Testing	85,474.01	96,225.00	48,699.96	84,500.00
6008 Contract Hauling	0.00	48,000.00	0.00	45,000.00
6009 Household Hazardous Waste	58,220.69	67,500.00	45,952.35	75,000.00
6011 Recycling Rebate	175,000.00	175,000.00	0.00	175,000.00
Total O & M	814,355.00	1,087,507.00	548,757.06	1,130,995.00
Wastewater Treatment				
6002 Sewage & Leachate Treatment	87,798.63	135,000.00	90,512.92	180,000.00
Total Wastewater Treatment	87,798.63	135,000.00	90,512.92	180,000.00
6016 Closure & Post Closure Care	599,682.49	522,405.00	528,768.15	627,809.00
6006 Host Community Benefits	707,381.98	668,600.00	588,492.48	689,664.44
6007 LFGTE Revenue Sharing	108,546.03	50,000.00	714.01	40,000.00
Office & Administrative				
5053 Misc Employee Costs	822.55	500.00	528.34	500.00
5104 Office Supplies	5,380.51	7,000.00	5,607.83	7,000.00
5112 Telephone	8,774.39	9,500.00	7,244.29	7,000.00
5114 Cell Phone	8,330.16	8,280.00	4,525.61	7,000.00
5120 Dues & Subscriptions	1,768.95	4,400.00	2,568.95	3,500.00
5122 Public Info & Advertising	3,606.77	2,500.00	365.87	2,500.00
5123 Promotional Materials	5,879.61	12,500.00	3,472.57	7,500.00
5125 Promotional Materials - RRR	48,518.84	67,500.00	41,545.34	90,000.00
5130 Office Equipment	1,625.59	1,000.00	172.95	2,000.00
5132 Office Equip Maintenance	525.00	750.00	620.00	750.00
5202 Employee Mileage Reimbursement	3,009.22	3,600.00	2,724.60	6,600.00
5204 Empl. Meals & Incidental	1,371.27	2,000.00	757.60	2,000.00
5206 Empl. Lodging	2,704.85	3,700.00	1,675.00	3,000.00
5270 Travel & Meeting Expense	218.45	750.00	163.88	750.00
5312 Continuing Education	0.00	0.00	0.00	2,898.00
5370 Training & Development	4,890.34	10,000.00	3,485.45	10,000.00
5402 Employee Uniforms	13,479.58	14,000.00	10,693.76	15,080.00
5508 Cleaning Services	5,976.25	7,000.00	5,800.00	7,500.00
6210 Trustee Fees	17,227.50	34,000.00	22,460.00	27,500.00
Total Office & Admin	134,109.83	188,980.00	114,412.04	203,078.00
Utilities				
5801 Waste Oil	3,680.30	1,000.00	209.04	1,000.00
5802 Gas & Electric	56,632.58	65,000.00	36,657.28	61,500.00
5803 Propane	16,741.74	14,000.00	5,210.96	12,500.00
Total Utilities	77,054.62	80,000.00	42,077.28	75,000.00
Materials & Supplies				
5806 Building Supplies	6,022.09	5,000.00	1,951.90	5,000.00
5810 Site Supplies	26,172.18	40,000.00	15,913.28	25,000.00
5824 Sand, Gravel & Stone	119,465.86	120,000.00	120,000.00	120,000.00
5826 Seed & Mulch	9,394.80	8,000.00	5,021.25	8,000.00
Total Materials & Supplies	161,054.93	173,000.00	142,886.43	158,000.00

**Solid Waste
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
Professional Fees				
5924 Legal	\$8,899.00	\$10,000.00	\$891.00	\$7,500.00
5926 Investment Banking Fees	18,219.32	27,066.00	9,156.39	23,381.00
5970 Consulting	23,556.05	35,000.00	24,914.43	18,000.00
5971 Carbon Credit Expense	42,951.30	27,300.00	26,080.20	0.00
5972 Wetlands Management	0.00	30,000.00	0.00	0.00
Total Professional Fees	93,625.67	129,366.00	61,042.02	48,881.00
Repairs & Maintenance				
5804 Building Maintenance & Repair	20,017.51	20,000.00	17,471.31	20,000.00
Total Repairs & Maintenance	20,017.51	20,000.00	17,471.31	20,000.00
6114 Insurance	104,745.71	110,000.00	82,500.03	107,000.00
6190 Admin Allocation	92,262.30	97,790.86	66,598.25	93,361.86
6208 NYS Administrative Assessment	108,908.00	83,995.00	46,921.00	51,162.00
8901 General Expense Allocation	0.00	0.00	0.00	27,263.71
7032 Depreciation	2,874,116.16	2,949,622.00	2,282,599.69	3,770,700.00
7002 Amortization	29,564.52	29,565.00	22,173.39	29,565.00
7102 Refunding Loss Amortization	154,551.33	0.00	0.00	0.00
6202 Interest Expense	567,173.96	563,337.00	407,140.12	481,190.00
6901 Contingency	0.00	8,750.00	0.00	35,000.00
Total Expenses	8,756,687.73	9,085,124.86	6,567,136.71	10,045,911.16
Change in Net Assets	<u>2,229,733.53</u>	<u>939,329.14</u>	<u>1,963,044.96</u>	<u>(669,515.24)</u>

**Solid Waste
BUDGET FYE 2013
APPENDIX A**

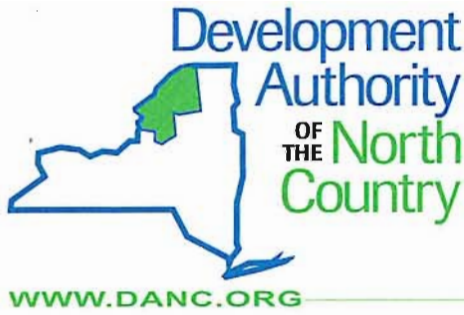
<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS	\$2,229,733.53	\$939,329.14	\$1,963,044.96	(\$669,515.24)
PLUS:				
DEPREC. & AMORT.	3,058,232.01	2,979,187.00	2,304,773.08	3,800,265.00
6016 CLOSURE & P. CLOSURE COST	599,682.49	522,405.00	528,768.15	627,809.00
LESS PRINC PAYMENTS	(1,739,469.31)	(2,425,370.00)	(2,492,599.41)	(2,685,881.00)
LESS RESERVE/CAPITAL FUNDING				
-4006 Replacement	(698,594.00)	(496,592.00)	(425,532.42)	(262,823.00)
-4007 Liner	(256,227.79)	(229,366.00)	(158,114.28)	(116,010.00)
-4008 Closure	(435,342.15)	(442,474.00)	(429,045.36)	(546,978.00)
-4009 Post Closure	(164,340.34)	(79,931.00)	(99,722.79)	(80,831.00)
Capital Reserve	(412,469.01)	(279,533.00)	(263,103.09)	(286,121.00)
Tip Fee Stabilization	(248,579.78)	(236,912.20)	(210,099.05)	0.00
Recycling Rebate Reserve	(185,559.22)	(49,869.00)	(198,052.95)	175,000.00
Carbon Credit Reserve	(543,367.28)	(150,000.00)	(266,830.14)	90,000.00
Energy Facilities Reserve	(66,085.68)	0.00	0.00	0.00
TOTAL RESERVE/ CAPITAL FUN	(3,010,565.25)	(1,964,677.20)	(2,050,500.08)	(1,027,763.00)
CASH FLOW	1,137,613.47	50,873.94	253,486.70	44,914.76

APPENDIX B
SOLID WASTE MANAGEMENT FACILITY CAPITAL PROJECTS

Project Number	Project Description	Fund	Prior Approval	Budget FYE 2013	Budget FYE 2014	Budget FYE 2015	Budget FYE 2016	Budget FYE 2017
20045	Permitting and Planning - Southern Expansion	CAP	\$ 1,470,000	\$ 200,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000
20070	Leachate Treatment Design & Construction	R	\$ 30,000	\$ 50,000	\$ 150,000	\$ 5,000,000		
20068	Waste Heat Utilization Study	CC	\$ 90,000	\$ 50,000	\$ 500,000			
20079	Security Upgrades; includes SCADA alarms	R	\$ 25,000	\$ 25,000				
	Regional Billing Software Upgrade	R		\$ 25,000	\$ 75,000			
	GPS Upgrade & 3D Modeling	R	\$ 50,000	\$ 35,000				
20082	Equipment: Shop Field Service Truck	R	\$ 47,000	\$ 38,000				
20084	Equipment: Leachate Tank Trailers	R	\$ 45,000	\$ 40,000	\$ 90,000			
20050	Landfill Site Upgrades	R		\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
20067	Natural Habitat Enhancement	CC		\$ 75,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
20046	LCRS/LFG System Development	C		\$ 475,000	\$ 75,000	\$ 75,000	\$ 75,000	\$ 75,000
	Flare Relocation	C		\$ 200,000				
	Equipment: Snow Blower	R		\$ 110,000				
	Property Boundary Integrity and Recreation	CAP	\$ 150,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	
	Equipment: Leachate Truck Tractor	R		\$ 125,000				
20064	Temporary Closure	L/C		\$ 2,200,000				
20085	Storage Facility Construction	R	\$ 25,000	\$ 300,000				
	Equipment: Landfill Compactor	R		\$ 820,000				
	Equipment: Multi-Purp. Groundskeeping Tractor	R		\$ 15,000				
	Equipment: Waste Dozer	R		\$ 280,000				
	Equipment: Loader Backhoe	R		\$ 150,000				
	Leachate Tank Cover	R		\$ 50,000	\$ 450,000			
	Renewable Energy Assessments & Implementation	CC			\$ 125,000			
	Conversion of Existing Scales to Hydraulic	R			\$ 20,000	\$ 80,000		
	Equipment: Water Truck	R			\$ 50,000			
	Equipment: Fuel Truck	R			\$ 40,000			
	Equipment: Ag Tractor	R			\$ 55,000			
	Equipment: Hydro Seeder	R			\$ 48,000			
	Equipment: Manlift	R			\$ 49,000			
	Equipment: TA Dump/Plow/Sander	R			\$ 140,000			
	Equipment: Hydraulic Excavator	R			\$ 325,000			
	Equipment: 4X4 Utility Terrain Vehicle (2)	R				\$ 25,000		
	Equipment: Grader	R					\$ 265,000	
	Wheel Wash System	R					\$ 200,000	
	Closure III	C					\$ 1,978,354	
TOTAL SWMF			\$ 1,932,000	\$ 5,413,000	\$ 2,492,000	\$ 5,480,000	\$ 2,818,354	\$ 275,000

Fund Description

- C Closure Reserve
- CC Carbon Credit Reserve
- CAP Capital Reserve
- L Liner Reserve
- R Replacement Reserve



Water Quality Facilities
Warneck Pump Station
23557 NYS Route 37
Watertown, New York 13601

Telephone (315) 661-3210
Telefax (315) 661-3211
Emergency Telephone (315) 786-4000

Open Access Telecom Network
Dulles State Office Building
317 Washington Street, Suite 406
Watertown, New York 13601

Telephone (315) 661-3200
Telefax (315) 661-3201
Emergency Telephone (866) 669-3262

Solid Waste Management Facility
23400 NYS Route 177
Rodman, New York 13682

Telephone (315) 661-3230
Telefax (315) 661-3231

Resolution No. 2012-03-08

APPROVING 2012-13 TELECOMMUNICATIONS DIVISION OPERATING BUDGET, CAPITAL PROJECTS, RESERVE DESIGNATIONS, AND TARIFF

Motion by: R. Lucas
Seconded by: T. Hefferon
Unanimously Approved

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed 2012-13 Telecommunications Division Budget based on anticipated circuit demand, said proposed Budget being attached to this resolution as Appendix A, and

Whereas, upon recommendation by staff, it is determined that certain capital projects are necessary as set forth on the capital projects schedule attached as Appendix B, and

Whereas, it is necessary to ratify tariff pricing and establish reserve requirements for the 2012-13 fiscal year in support of said Budget.

Now, Therefore, Be It Resolved, by the Development Authority of the North Country that:

1. The 2012-13 Telecommunications Division Budget and the line items contained therein, as proposed and set forth in Appendix A, are hereby approved and adopted.
2. The Telecommunications Division capital projects for the fiscal year 2013, as set forth in Appendix B, are hereby approved, and the Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in FY 2013.
3. Based upon anticipated circuit volume, a tariff was filed with and accepted by the Public Services Commission (May 1, 2004) and will remain in effect for fiscal year 2012-13.

4. Reserves previously authorized have been created and capitalized as of January 31, 2012 in the following amounts:

Operating	\$ 1,389,674
Repair & Upgrade	\$ 4,130,731

For fiscal year 2012-13 reserves will be maintained on an on-going basis as follows:

Operating	16.5% of Revenue
Repair & Upgrade	15% of Equipment Replacement Cost
	36% of OSP Replacement Cost

5. To enhance the Authority's ability to respond promptly to changing conditions in the competitive telecommunications market, the authority to create and manage reserves, establish agreements and negotiate multi-year contracts is hereby delegated to the Executive Director who shall report such actions to the Facilities Committee on a timely basis.

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

I, the undersigned, Executive Director of the Development Authority of the North Country, do hereby certify that I have compared the foregoing copy of Resolution No. 2012-03-08 of the Development Authority of the North Country with the original adopted by the Development Authority of the North Country at a meeting of said Authority on the 22nd day of March, 2012, and that same is a true and correct copy of such resolution. In testimony whereof, I have hereto set my hand this 22nd day of March, 2012.



James W. Wright
Executive Director

**Telecommunications
BUDGET FYE 2013
APPENDIX A**

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$5,640,911.26	\$5,818,842.38	\$4,283,134.50	\$5,448,778.54
4004 Dark Fiber Billings	64,410.00	59,976.96	48,307.50	59,979.96
Total Customer Billings	5,705,321.26	5,878,819.34	4,331,442.00	5,508,758.50
Grant Revenue				
4181 Federal Grant Income	534,504.54	4,284,000.00	2,088,606.22	6,639,777.60
4183 NY State Grants	4,959.00	267,750.00	0.00	250,000.00
Total Grant Revenue	539,463.54	4,551,750.00	2,088,606.22	6,889,777.60
Other Income				
4164 Miscellaneous	15,331.49	0.00	14,708.48	0.00
4201 Gain on Sale of Assets	7,539.00	0.00	0.00	0.00
Total Other Income	22,870.49	0.00	14,708.48	0.00
Interest Income				
4102 Investment Interest Income	3,184.41	2,914.00	4,591.31	7,379.00
4108 Reserve Interest	97,599.72	51,295.00	47,024.48	52,067.00
Total Interest Income	100,784.13	54,209.00	51,615.79	59,446.00
Total Income	6,368,439.42	10,484,778.34	6,486,372.49	12,457,982.10
Salaries				
5001 Regular Wages & Salaries	672,797.53	687,806.00	563,483.25	837,183.36
5001 Engineering Wages	17,184.95	31,258.00	17,480.44	86,592.00
5002 Overtime Wages	564.00	0.00	1,728.00	0.00
5039 Admin Wages	136,356.81	186,098.22	139,396.60	200,080.60
Total Salaries	826,903.29	905,162.22	722,088.29	1,123,855.96
Fringe Benefits				
5031 FICA Expense	59,999.35	68,289.00	52,975.51	85,974.70
5032 Pension Expense	87,018.48	136,765.00	99,814.44	168,614.51
5033 Health Insurance	53,940.59	62,972.00	48,484.39	70,544.86
5034 Workers Comp	908.48	2,575.00	1,462.52	3,113.73
5035 Disability Insurance	239.46	273.00	204.75	389.22
5042 Post Retire Overhead	56,692.17	56,278.00	48,668.58	71,167.50
5054 Employee Physicals & Screening	427.25	600.00	391.50	600.00
Total Fringe Benefits	259,225.78	327,752.00	252,001.69	400,404.52
Operations & Maintenance				
5062 Third Party Temporary - O&M	1,240.00	12,000.00	0.00	12,000.00
5124 Computer Equipment	9,015.22	6,000.00	1,953.19	9,000.00
5126 Computer Maintenance	351.65	2,500.00	0.00	2,500.00
5128 Programming & Software	6,820.85	10,000.00	0.00	5,000.00
5133 Equipment Maintenance Contracts	121,457.17	231,760.16	87,080.30	226,973.58
5134 Maintenance Contracts	47,350.08	120,905.00	37,473.33	142,039.00
5135 Underground Locating	25,797.78	38,000.00	17,174.59	38,000.00
5403 Safety Equipment & Supplies	0.00	2,000.00	162.62	2,000.00
5601 Auto/Light Truck Rep. & Maint.	598.05	3,800.00	1,991.68	4,800.00
5602 Auto/Light Truck Fuel	12,715.48	22,290.00	16,380.00	33,600.00
5603 Auto/Light Truck Rental/Lease	15,742.63	17,610.00	13,206.78	17,700.00
5605 Vehicle Ins	5,806.49	3,000.00	2,250.00	4,372.00
5704 O&M Supplies	3,775.50	5,000.00	1,214.31	5,000.00
5712 Purchased Maintenance & Repair	15,512.61	32,000.00	14,556.87	32,000.00
5720 Offnet Circuit Lease	145,132.73	160,450.00	113,340.32	169,253.36
5770 Other Tool, Equip & O&M	4,437.85	4,500.00	4,494.43	12,000.00

**Telecommunications
BUDGET FYE 2013
APPENDIX A**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
5830 Collo Expense	\$62,587.00	\$100,000.00	\$55,575.26	\$78,341.04
5834 Permitting	125.00	3,500.00	0.00	2,000.00
5836 Pole Attachment Fees	103,062.30	125,568.00	48,215.21	198,404.26
5838 Conduit Lease	4,706.88	7,706.88	4,456.79	16,370.88
5906 GIS	6,449.58	11,300.00	10,554.88	10,700.00
Total O & M	592,684.85	919,890.04	430,080.56	1,022,054.12
Office & Administrative				
5053 Misc Employee Costs	787.42	1,000.00	957.49	1,000.00
5102 Office Rent	17,904.36	34,441.00	25,830.72	33,949.00
5104 Office Supplies	883.73	1,600.00	940.41	1,600.00
5110 Postage & Shipping	466.86	1,200.00	239.32	1,200.00
5112 Telephone	4,377.62	8,050.00	4,987.96	8,050.00
5114 Cell Phone	6,167.83	5,880.00	3,331.15	6,400.00
5118 Other Communications	4,201.56	4,800.00	3,308.19	4,800.00
5120 Dues & Subscriptions	11.72	300.00	12.22	300.00
5122 Public Info & Advertising	736.61	1,500.00	110.47	1,500.00
5123 Promotional Materials	1,818.62	10,000.00	350.00	5,000.00
5130 Office Equipment	1,277.28	5,000.00	2,277.28	5,000.00
5170 Other Office Expenses	0.00	5,000.00	1,462.30	3,000.00
5172 Filing Fees	5,577.58	8,800.00	6,286.81	8,800.00
5202 Employee Mileage Reimbursement	9,682.90	10,275.00	3,109.07	9,991.00
5204 Empl. Meals & Incidental	2,165.64	7,740.00	6,490.57	7,440.00
5206 Empl. Lodging	2,132.95	10,050.00	8,275.55	8,520.00
5270 Travel & Meeting Expense	1,558.05	3,900.00	969.60	3,600.00
5312 Continuing Education	19,865.02	5,000.00	3,656.00	5,152.00
5370 Training & Development	14,488.95	9,500.00	7,403.96	16,800.00
5402 Employee Uniforms	661.36	900.00	0.00	900.00
5570 Other General Expense	0.00	1,000.00	254.87	1,000.00
Total Office & Admin	94,766.06	135,936.00	80,253.94	134,002.00
Professional Fees				
5924 Legal	14,853.10	35,000.00	17,260.50	35,000.00
5926 Investment Banking Fees	6,354.47	3,065.00	1,621.53	3,103.00
5934 Engineering	(87.00)	0.00	0.00	0.00
5970 Consulting	7,421.00	10,000.00	0.00	10,000.00
Total Professional Fees	28,541.57	48,065.00	18,882.03	48,103.00
6114 Insurance	39,968.29	43,900.00	33,724.97	48,800.00
6190 Admin Allocation	52,032.74	80,793.03	62,675.13	77,773.98
6208 NYS Administrative Assessment	66,756.00	70,577.00	33,855.00	35,121.00
8901 General Expense Allocation	0.00	0.00	0.00	18,806.00
7032 Depreciation	1,218,055.72	1,276,701.00	1,041,063.78	1,486,000.00
6202 Interest Expense	53,535.01	58,437.51	32,548.64	41,937.51
6901 Contingency	0.00	35,000.00	0.00	35,000.00
Total Expenses	3,232,469.31	3,902,213.80	2,707,174.03	4,471,858.09
Change in Net Assets	3,135,970.11	6,582,564.54	3,779,198.46	7,986,124.01

Telecommunications
BUDGET FYE 2013
APPENDIX A

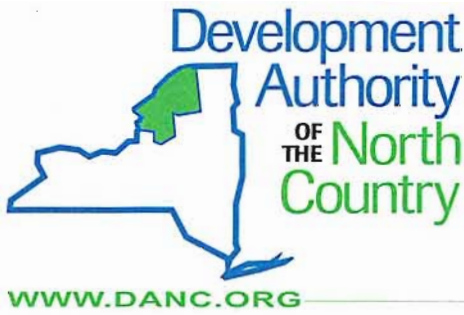
Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS	\$3,135,970.11	\$6,582,564.54	\$3,779,198.46	\$7,986,124.01
PLUS:				
DEPREC. & AMORT.	1,218,055.72	1,276,701.00	1,041,063.78	1,486,000.00
LESS PRINC PAYMENTS	(549,999.96)	(549,999.96)	(412,499.97)	(549,999.96)
LESS RESERVE/CAPITAL FUNDING				
Operating Reserve	(24,399.93)	0.00	(11,756.06)	0.00
Repair & Upgrade	(73,199.79)	(1,250,000.00)	(35,268.42)	650,000.00
Telecom Capital Projects	(2,272,500.13)	(5,967,000.00)	(2,490,407.12)	(9,505,766.00)
TOTAL RESERVE/ CAPITAL FUN	(2,370,099.85)	(7,217,000.00)	(2,537,431.60)	(8,855,766.00)
CASH FLOW	1,433,926.02	92,265.58	1,870,330.67	66,358.05

APPENDIX B
TELECOMMUNICATIONS CAPITAL PROJECTS

Project Number	Project Description	Fund	Prior Approval	Budget FYE 2013	Budget FYE 2014	Budget FYE 2015	Budget FYE 2016	Budget FYE 2017
30555-30557	Stimulus Projects #6,#8 #10	Grant/R	\$ 6,040,000	\$ 6,146,074	\$ 9,209,379			
30568	Economic Development Initiatives	R	\$ 100,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
	GIS - Cable Inventory Integration	R		\$ 50,000				
30559	Emergency Restoration	R		\$ 85,000	\$ 93,500	\$ 102,850	\$ 107,993	\$ 113,392
30558	Customer Network Construction	R		\$ 175,000	\$ 183,750	\$ 192,938	\$ 202,584	\$ 212,714
30561	Central Office Enhancements	R		\$ 250,000	\$ 250,000	\$ 100,000	\$ 100,000	\$ 100,000
	Corning Fiber Build (CFA)	Grant/R		\$ 306,044				
	SONET Upgrade	R		\$ 240,000	\$ 300,000			
30570	DOT - Road Projects	R		\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 50,000
	Customer Technology Upgrade	R			\$ 500,000	\$ 500,000	\$ 500,000	
	Ethernet Enhancements	R			\$ 150,000		\$ 150,000	
	DWDM Upgrade	R			\$ 100,000		\$ 100,000	
TELECOM TOTAL			\$ 6,140,000	\$ 7,352,118	\$ 10,886,629	\$ 995,788	\$ 1,260,577	\$ 526,106

Fund Description

R Repair & Replacement Reserve



Dulles State Office Building • 317 Washington Street, Suite 414 • Watertown, New York 13601 • Telephone (315) 661-3200 • Telefax (315) 662-3201 • TDD (800) 662-1220

Water Quality Facilities
Warneck Pump Station
23557 NYS Route 37
Watertown, New York 13601

Telephone (315) 661-3210
Telefax (315) 661-3211
Emergency Telephone (315) 786-4000

Open Access Telecom Network
Dulles State Office Building
317 Washington Street, Suite 406
Watertown, New York 13601

Telephone (315) 661-3200
Telefax (315) 661-3201
Emergency Telephone (866) 669-3262

Solid Waste Management Facility
23400 NYS Route 177
Rodman, New York 13682

Telephone (315) 661-3230
Telefax (315) 661-3231

Resolution No. 2012-03-09

APPROVING 2012-13 WATER QUALITY MANAGEMENT DIVISION OPERATING BUDGET, CAPITAL PROJECTS AND USER CHARGES

Motion by: T. Hefferon
Seconded by: F. Carter
Unanimously Approved

Whereas, the Development Authority of the North Country has caused to be prepared and has reviewed the proposed 2012-13 Water Quality Management Budgets, attached to this Resolution as Appendices A(1) – A(4), and

Whereas, upon recommendation by staff and consulting engineers, it is determined that certain capital projects are necessary to be undertaken for the continued efficient operation of the Facilities, as set forth on the Capital Projects Schedule attached to this Resolution as Appendix B, and

Whereas, it is necessary to establish outside user charges for use of Water Quality Management for the 2012-2013 fiscal year as proposed in the User Charges Schedule set forth in Appendix C, and

Whereas, it is necessary to maintain required reserves for the Army Waterline and Sewerline, and Regional Waterline projects.

Now, Therefore, Be It Resolved, by the Development Authority of the North Country that:

1. The 2012-2013 Water Quality Management Budgets and line items contained therein, as proposed and set forth in Appendices A(1)-A(4), are hereby approved and adopted.
2. The Water Quality Management's capital projects for the fiscal year 2013, as proposed and set forth in Appendix B, are hereby approved. The Executive Director is hereby authorized and directed to undertake and pay for such projects, including contracting therefore on such terms and conditions as he shall determine. Further, capital funds that were previously approved but not fully expended are carried forward for use in FY 2013.

3. The user charges for Water Quality Management for 2012-2013 fiscal years, as proposed and set forth in Appendix C, are hereby approved and adopted.
4. The Executive Director is authorized and directed to manage reserves for the Army Waterline and Sewerline, and Regional Waterline projects consistent with contractual requirements.
5. To enhance the Authority's ability to respond promptly to customer requirements, the authority to negotiate multi-year contracts is hereby delegated to the Executive Director who will report such actions to the Facilities Committee in a timely manner.

DEVELOPMENT AUTHORITY OF THE NORTH COUNTRY

I, the undersigned, Executive Director of the Development Authority of the North Country, do hereby certify that I have compared the foregoing copy of Resolution No. 2012-03-09 of the Development Authority of the North Country with the original adopted by the Development Authority of the North Country at a meeting of said Authority on the 22nd day of March, 2012, and that same is a true and correct copy of such resolution. In testimony whereof, I have hereto set my hand this 22nd day of March, 2012.



James W. Wright
Executive Director

**Army Sewer
BUDGET FYE 2013
APPENDIX A (1)**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$2,043,434.58	\$2,474,774.24	\$1,870,080.57	\$2,663,027.94
Total Customer Billings	2,043,434.58	2,474,774.24	1,870,080.57	2,663,027.94
Other Income				
4164 Miscellaneous	1,454.18	0.00	196.80	1,740.00
Total Other Income	1,454.18	0.00	196.80	1,740.00
Interest Income				
4102 Investment Interest Income	828.90	0.00	4,516.41	0.00
4108 Reserve Interest	33,187.56	19,675.00	24,110.20	20,082.00
Total Interest Income	34,016.46	19,675.00	28,626.61	20,082.00
Total Income	2,078,905.22	2,494,449.24	1,898,903.98	2,684,849.94
Salaries				
5001 Regular Wages & Salaries	194,843.00	188,250.55	154,857.91	186,491.14
5001 Engineering Wages	77,038.75	89,274.35	82,597.81	92,796.00
5002 Overtime Wages	20,443.10	17,637.90	16,115.94	18,279.12
5005 On-Call Stipend	3,975.00	3,744.00	3,675.00	4,368.00
5039 Admin Wages	61,467.30	76,473.97	54,053.76	88,641.86
Total Salaries	357,767.15	375,380.77	311,300.42	390,576.12
Fringe Benefits				
5031 FICA Expense	25,503.52	28,621.00	20,120.66	29,879.18
5032 Pension Expense	37,705.43	57,589.68	40,392.91	70,654.11
5033 Health Insurance	40,652.75	52,436.02	38,222.85	37,028.11
5034 Workers Comp	5,067.94	7,691.40	7,209.08	9,229.43
5035 Disability Insurance	176.97	175.70	131.78	178.37
5042 Post Retire Overhead	43,173.57	37,683.98	26,618.04	39,056.23
5054 Employee Physicals & Screening	1,252.50	2,350.00	1,433.75	2,500.00
Total Fringe Benefits	153,532.68	186,547.78	134,129.07	188,525.43
Operations & Maintenance				
5124 Computer Equipment	8,156.93	9,000.00	8,599.33	13,000.00
5128 Programming & Software	13,453.57	4,250.00	1,653.19	3,675.00
5403 Safety Equipment & Supplies	6,824.48	9,000.00	6,862.90	9,500.00
5601 Auto/Light Truck Rep. & Maint.	13,422.05	21,000.00	13,176.62	15,000.00
5602 Auto/Light Truck Fuel	39,386.55	52,500.00	38,663.47	66,000.00
5603 Auto/Light Truck Rental/Lease	41,123.04	50,000.00	35,448.27	56,000.00
5605 Vehicle Ins	16,216.71	16,200.00	12,150.00	11,600.00
5704 O&M Supplies	11.71	0.00	0.00	0.00
5706 Shop Tools	8,701.47	10,000.00	4,960.75	10,000.00
5815 Chemicals	17,929.50	18,000.00	10,669.60	18,000.00
5902 Lab Fees	754.00	825.00	422.00	500.00
5904 SCADA	10,908.70	12,050.00	4,740.58	8,700.00
5906 GIS	6,437.06	5,900.00	4,534.41	4,500.00
Total O & M	183,325.77	208,725.00	141,881.12	216,475.00
Wastewater Treatment				
6002 Sewage & Leachate Treatment	734,777.27	682,385.62	433,231.00	693,495.85
Total Wastewater Treatment	734,777.27	682,385.62	433,231.00	693,495.85
6004 Water Purchases	0.00	0.00	0.00	20,000.00
Office & Administrative				

Army Sewer
BUDGET FYE 2013
APPENDIX A (1)

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
5053 Misc Employee Costs	\$682.86	\$1,000.00	\$703.31	\$1,000.00
5102 Office Rent	1,755.57	0.00	0.00	0.00
5104 Office Supplies	5,337.23	6,000.00	5,848.17	8,000.00
5110 Postage & Shipping	797.54	1,000.00	515.00	1,000.00
5112 Telephone	4,802.73	5,100.00	4,020.73	5,600.00
5114 Cell Phone	13,542.12	12,000.00	9,342.68	15,500.00
5120 Dues & Subscriptions	1,212.88	3,000.00	1,202.88	3,000.00
5122 Public Info & Advertising	2,075.67	3,000.00	1,434.28	3,000.00
5130 Office Equipment	1,878.27	4,000.00	3,662.09	5,000.00
5136 Break Room Supplies	882.72	1,700.00	541.27	2,000.00
5202 Employee Mileage Reimbursement	3,276.60	3,000.00	2,649.72	3,000.00
5204 Empl. Meals & Incidental	1,819.60	1,800.00	764.62	1,800.00
5206 Empl. Lodging	2,325.00	2,750.00	2,781.96	3,250.00
5270 Travel & Meeting Expense	0.00	0.00	21.60	0.00
5312 Continuing Education	20,570.61	30,200.00	15,548.40	14,350.00
5370 Training & Development	7,805.00	17,000.00	5,680.75	17,700.00
5402 Employee Uniforms	3,628.34	4,500.00	4,217.45	6,000.00
5508 Cleaning Services	0.00	0.00	0.00	12,000.00
Total Office & Admin	72,392.74	96,050.00	58,934.91	102,200.00
Utilities				
5802 Gas & Electric	75,875.33	86,500.00	41,373.13	94,000.00
Total Utilities	75,875.33	86,500.00	41,373.13	94,000.00
Professional Fees				
5924 Legal	1,511.50	4,000.00	2,179.57	4,000.00
5926 Investment Banking Fees	1,287.47	1,484.00	668.31	1,504.00
5970 Consulting	5,000.00	0.00	0.00	0.00
Total Professional Fees	7,798.97	5,484.00	2,847.88	5,504.00
Repairs & Maintenance				
5804 Building Maintenance & Repair	10,101.47	12,500.00	10,567.91	16,000.00
5808 Site Maint & Repair	11,173.06	16,500.00	10,598.16	25,000.00
5812 Pipeline Maintenance	10,983.62	18,500.00	11,521.10	16,000.00
Total Repairs & Maintenance	32,258.15	47,500.00	32,687.17	57,000.00
6114 Insurance	15,690.45	16,500.00	12,375.00	19,900.00
6190 Admin Allocation	27,283.45	28,695.29	22,614.55	30,268.96
5049 Allocation Offset	(203,868.23)	(239,150.00)	(196,903.59)	(267,300.00)
6208 NYS Administrative Assessment	27,304.00	29,622.00	14,252.00	18,658.00
8901 General Expense Allocation	59,031.30	66,785.68	57,398.66	59,637.05
7032 Depreciation	404,541.45	400,868.00	311,669.19	490,400.00
4165 SWAP Gain/Loss	(22,738.54)	0.00	0.00	0.00
6202 Interest Expense	97,667.95	112,374.40	86,506.11	90,748.19
Total Expenses	2,022,639.89	2,104,268.54	1,464,296.62	2,210,088.60
Change in Net Assets	56,265.33	390,180.70	434,607.36	474,761.34

**Army Sewer
BUDGET FYE 2013
APPENDIX A (1)**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS	\$56,265.33	\$390,180.70	\$434,607.36	\$474,761.34
PLUS:				
DEPREC. & AMORT.	404,541.45	400,868.00	311,669.19	490,400.00
GAIN/LOSS ON SWAP CONTRA	(22,738.54)	0.00	0.00	0.00
LESS PRINC PAYMENTS	1,282,894.75	(653,548.71)	(489,430.90)	(660,161.34)
LESS RESERVE/CAPITAL FUNDING				
Capital Reserve	(20,800.31)	(20,000.00)	0.00	0.00
Army Sewer Capital Projects	(446,883.14)	(117,500.00)	(1,690,746.34)	(305,000.00)
TOTAL RESERVE/ CAPITAL FUN	(467,683.45)	(137,500.00)	(1,690,746.34)	(305,000.00)
CASH FLOW	1,253,279.54	(0.01)	(1,433,900.69)	0.00

**Army Water Line
BUDGET FYE 2013
APPENDIX A (2)**

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$1,278,913.91	\$1,568,219.48	\$1,211,706.58	\$1,593,640.82
Total Customer Billings	1,278,913.91	1,568,219.48	1,211,706.58	1,593,640.82
Other Income				
4164 Miscellaneous	439.06	0.00	164.80	0.00
Total Other Income	439.06	0.00	164.80	0.00
Interest Income				
4108 Reserve Interest	18,466.09	10,732.00	13,151.04	10,954.00
Total Interest Income	18,466.09	10,732.00	13,151.04	10,954.00
Total Income	1,297,819.06	1,578,951.48	1,225,022.42	1,604,594.82
Salaries				
5001 Regular Wages & Salaries	122,315.39	156,718.10	103,036.84	141,838.48
5001 Engineering Wages	62,634.33	70,432.31	51,622.32	70,420.00
5002 Overtime Wages	3,172.97	3,364.98	2,325.99	5,635.13
5005 On-Call Stipend	3,975.00	3,744.00	3,675.00	4,368.00
5039 Admin Wages	60,314.14	76,473.97	53,628.99	88,641.86
Total Salaries	252,411.83	310,733.36	214,289.14	310,903.47
Fringe Benefits				
5031 FICA Expense	17,838.37	23,675.48	15,329.96	23,783.98
5032 Pension Expense	26,218.20	47,844.24	31,071.74	56,477.65
5033 Health Insurance	28,508.07	42,445.12	24,557.53	29,315.36
5034 Workers Comp	3,535.91	6,059.64	3,984.80	6,765.42
5035 Disability Insurance	128.50	146.63	109.97	144.24
5042 Post Retire Overhead	20,103.51	30,739.09	16,446.54	30,853.00
5054 Employee Physicals & Screening	1,723.50	2,350.00	1,160.25	2,500.00
Total Fringe Benefits	98,056.06	153,260.20	92,660.79	149,839.65
Operations & Maintenance				
5128 Programming & Software	0.00	2,250.00	1,693.75	1,575.00
5706 Shop Tools	3,747.14	3,900.00	3,689.77	3,900.00
5902 Lab Fees	1,184.00	3,300.00	598.00	1,500.00
5904 SCADA	14,697.96	22,050.00	8,329.68	8,700.00
5906 GIS	10,875.00	5,900.00	4,596.91	4,500.00
Total O & M	30,504.10	37,400.00	18,908.11	20,175.00
6004 Water Purchases	581,402.07	524,552.48	398,502.69	615,553.22
Office & Administrative				
5122 Public Info & Advertising	919.32	1,000.00	59.95	1,000.00
5202 Employee Mileage Reimbursement	487.89	400.00	102.40	300.00
Total Office & Admin	1,407.21	1,400.00	162.35	1,300.00
Utilities				
5802 Gas & Electric	32,177.64	36,000.00	21,478.07	36,000.00
Total Utilities	32,177.64	36,000.00	21,478.07	36,000.00
Professional Fees				
5924 Legal	277.50	1,000.00	273.00	1,000.00
5926 Investment Banking Fees	747.73	1,037.00	359.86	1,048.00
Total Professional Fees	1,025.23	2,037.00	632.86	2,048.00

Army Water Line
BUDGET FYE 2013
APPENDIX A (2)

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
Repairs & Maintenance				
5804 Building Maintenance & Repair	\$6,113.74	\$8,000.00	\$6,204.21	\$9,000.00
5808 Site Maint & Repair	688.73	7,000.00	3,712.00	14,500.00
5812 Pipeline Maintenance	7,644.68	25,000.00	16,914.34	20,000.00
Total Repairs & Maintenance	14,447.15	40,000.00	26,830.55	43,500.00
6114 Insurance	11,871.18	12,500.00	9,375.03	18,300.00
6190 Admin Allocation	26,969.73	28,695.29	22,628.37	30,268.96
6208 NYS Administrative Assessment	18,170.00	17,633.00	9,031.00	9,300.00
8901 General Expense Allocation	37,062.70	52,192.79	31,717.09	43,083.01
7032 Depreciation	611,109.43	607,527.00	132,436.88	152,100.00
6202 Interest Expense	23,398.72	33,552.94	13,028.58	27,329.74
Total Expenses	1,740,013.05	1,857,484.06	991,681.51	1,459,701.05
Change in Net Assets	(442,193.99)	(278,532.58)	233,340.91	144,893.77

**Army Water Line
BUDGET FYE 2013
APPENDIX A (2)**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS	(\$442,193.99)	(\$278,532.58)	\$233,340.91	\$144,893.77
PLUS:				
DEPREC. & AMORT.	611,109.43	607,527.00	132,436.88	152,100.00
LESS PRINC PAYMENTS	852,701.90	(301,494.43)	(125,381.84)	(291,993.77)
LESS RESERVE/CAPITAL FUNDING				
Capital Reserve	(20,800.31)	(20,000.00)	0.00	0.00
Army Water Capital Projects	(126,672.98)	(7,500.00)	(46,907.15)	(5,000.00)
TOTAL RESERVE/ CAPITAL FUN	(147,473.29)	(27,500.00)	(46,907.15)	(5,000.00)
CASH FLOW	874,144.05	(0.01)	193,488.80	0.00

Regional Water Line
BUDGET FYE 2013
APPENDIX A (3)

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$150,334.01	\$129,684.00	\$85,960.07	\$124,120.00
4005 Capital Billings	264,624.00	293,641.91	220,231.44	326,925.34
Total Customer Billings	414,958.01	423,325.91	306,191.51	451,045.34
Other Income				
4164 Miscellaneous	61.62	0.00	8.90	0.00
Total Other Income	61.62	0.00	8.90	0.00
Interest Income				
4102 Investment Interest Income	1,425.38	420.00	596.52	553.00
Total Interest Income	1,425.38	420.00	596.52	553.00
Total Income	416,445.01	423,745.91	306,796.93	451,598.34
Salaries				
5001 Regular Wages & Salaries	16,347.38	16,967.61	14,895.63	17,877.07
5001 Engineering Wages	5,641.84	13,408.12	3,819.59	13,863.00
5002 Overtime Wages	796.92	751.36	1,695.89	1,137.17
5005 On-Call Stipend	1,500.00	1,872.00	0.00	2,184.00
5039 Admin Wages	5,031.25	5,230.12	3,547.77	5,694.57
Total Salaries	29,317.39	38,229.21	23,958.88	40,755.81
Fringe Benefits				
5031 FICA Expense	2,155.14	2,924.53	1,787.09	3,117.30
5032 Pension Expense	3,198.14	5,888.32	3,754.14	7,267.65
5033 Health Insurance	4,937.06	5,315.45	5,057.69	3,930.80
5034 Workers Comp	429.79	727.89	777.27	938.13
5035 Disability Insurance	7.55	17.56	13.17	17.51
5042 Post Retire Overhead	3,442.25	3,907.76	2,944.89	4,224.66
Total Fringe Benefits	14,169.93	18,781.51	14,334.25	19,496.05
Operations & Maintenance				
5128 Programming & Software	0.00	400.00	400.00	425.00
5706 Shop Tools	392.23	500.00	131.08	500.00
5815 Chemicals	1,911.15	3,000.00	969.50	3,000.00
5902 Lab Fees	2,955.00	3,600.00	1,988.00	3,600.00
5904 SCADA	786.25	1,175.00	375.00	1,050.00
5906 GIS	1,999.87	1,250.00	799.40	1,250.00
6010 Cape Vincent Reserve	700.00	700.00	700.00	700.00
Total O & M	8,744.50	10,625.00	5,362.98	10,525.00
6004 Water Purchases	126,206.14	144,323.33	108,533.64	138,759.33
Office & Administrative				
5122 Public Info & Advertising	0.00	250.00	0.00	250.00
5202 Employee Mileage Reimbursement	50.90	300.00	108.11	300.00
Total Office & Admin	50.90	550.00	108.11	550.00
Utilities				
5802 Gas & Electric	27,771.07	32,600.00	15,484.82	32,600.00
Total Utilities	27,771.07	32,600.00	15,484.82	32,600.00
Professional Fees				
5924 Legal	198.00	1,000.00	40.00	1,000.00
Total Professional Fees	198.00	1,000.00	40.00	1,000.00

Regional Water Line
BUDGET FYE 2013
APPENDIX A (3)

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
Repairs & Maintenance				
5804 Building Maintenance & Repair	\$4,772.88	\$5,000.00	\$2,525.86	\$5,000.00
5808 Site Maint & Repair	2,080.66	3,000.00	1,428.71	3,000.00
5812 Pipeline Maintenance	10,978.70	14,000.00	3,618.43	14,000.00
Total Repairs & Maintenance	17,832.24	22,000.00	7,573.00	22,000.00
6114 Insurance	2,460.84	2,600.00	1,950.03	3,000.00
6190 Admin Allocation	2,497.88	2,229.48	1,804.01	2,044.03
6208 NYS Administrative Assessment	5,886.00	8,462.00	2,438.00	2,912.00
8901 General Expense Allocation	7,254.16	6,241.38	6,662.04	6,852.13
7032 Depreciation	137,327.73	148,561.00	100,929.84	134,000.00
6202 Interest Expense	62,075.55	60,769.27	0.00	59,404.21
Total Expenses	441,792.33	496,972.18	289,179.60	473,898.56
Change in Net Assets	(25,347.32)	(73,226.27)	17,617.33	(22,300.22)

Regional Water Line
 BUDGET FYE 2013
 APPENDIX A (3)

Account Description	FYE 2011 Actual	FYE 2012 Amended Budget	Actual 12/31/11	FYE 2013 Budget
STATEMENT OF CASH FLOW FROM OPERATIONS				
(This presentation of Cash Flow does not take into account changes in accruals)				
CHANGE IN NET ASSETS	(\$25,347.32)	(\$73,226.27)	\$17,617.33	(\$22,300.22)
PLUS:				
DEPREC. & AMORT.	137,327.73	148,561.00	100,929.84	134,000.00
LESS PRINC PAYMENTS	(29,028.45)	(30,334.73)	0.00	(31,699.79)
LESS RESERVE/CAPITAL FUNDING				
Capital Reserve	(24,184.77)	15,000.00	0.00	0.00
Operating Reserve	(38,767.19)	0.00	0.00	0.00
Regional Water Capital Projects	(20,000.00)	(60,000.00)	(51,779.67)	(80,000.00)
TOTAL RESERVE/ CAPITAL FUN	(82,951.96)	(45,000.00)	(51,779.67)	(80,000.00)
CASH FLOW	0.00	0.00	66,767.50	(0.01)

**Water Sewer Contracts
BUDGET FYE 2013
APPENDIX A (4)**

<u>Account Description</u>	<u>FYE 2011 Actual</u>	<u>FYE 2012 Amended Budget</u>	<u>Actual 12/31/11</u>	<u>FYE 2013 Budget</u>
STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS				
Customer Billings				
4001 Customer Billings	\$731,850.29	\$1,101,996.44	\$787,361.71	\$973,350.71
Total Customer Billings	731,850.29	1,101,996.44	787,361.71	973,350.71
Other Income				
4164 Miscellaneous	(0.08)	0.00	0.00	0.00
Total Other Income	(0.08)	0.00	0.00	0.00
Total Income	731,850.21	1,101,996.44	787,361.71	973,350.71
Salaries				
5001 Regular Wages & Salaries	252,845.33	313,650.19	231,192.87	374,775.09
5001 Engineering Wages	43,095.67	49,092.77	48,988.25	56,265.00
5002 Overtime Wages	35,495.50	36,163.25	31,610.66	35,312.04
5005 On-Call Stipend	7,800.00	7,800.00	6,000.00	7,800.00
5039 Admin Wages	3,717.22	5,593.07	4,219.53	7,128.68
Total Salaries	342,953.72	412,299.28	322,011.31	481,280.81
Fringe Benefits				
5031 FICA Expense	25,067.09	31,254.02	24,276.27	36,817.71
5032 Pension Expense	37,776.37	63,087.18	49,253.26	95,798.67
5033 Health Insurance	60,271.10	79,344.60	58,683.62	58,272.24
5034 Workers Comp	5,039.34	12,474.28	12,091.63	17,737.88
5035 Disability Insurance	173.23	191.42	143.57	199.95
5042 Post Retire Overhead	44,999.81	45,819.68	39,808.77	54,537.60
Total Fringe Benefits	173,326.94	232,171.18	184,257.12	263,364.05
Operations & Maintenance				
5819 SCADA Expense - Non Consult	2,045.66	0.00	0.00	0.00
8090 Resale Parts & Materials	28,328.29	198,862.00	134,461.99	99,087.00
Total O & M	30,373.95	198,862.00	134,461.99	99,087.00
Office & Administrative				
5053 Misc Employee Costs	20.06	0.00	44.18	0.00
5202 Employee Mileage Reimbursement	1,733.26	2,500.00	2,150.46	2,500.00
5204 Empl. Meals & Incidental	137.00	0.00	282.00	0.00
Total Office & Admin	1,890.32	2,500.00	2,476.64	2,500.00
6114 Insurance	4,151.46	4,400.00	3,300.03	6,100.00
6190 Admin Allocation	0.00	2,229.61	1,838.98	2,299.42
6208 NYS Administrative Assessment	9,397.00	12,381.00	5,943.00	6,532.00
8901 General Expense Allocation	100,520.07	113,930.15	101,125.80	111,658.08
Total Expenses	662,613.46	978,773.22	755,414.87	972,821.36
Change in Net Assets	69,236.75	123,223.22	31,946.84	529.35

APPENDIX C
Development Authority of the North Country
Army Sewer Line/Army Water Line/Regional Water Line
2012-13 User Charges Schedule

	2011-12	2012-13	Change
<u>Army Sewer</u>	4.56	4.90	0.34
<u>Army Water</u>	5.10	5.10	0.00
<u>Sewer Connection Rates:</u>			
Town of LeRay - Sanford Corners	2.67	2.68	0.01
Town of LeRay - North Entry	2.67	2.68	0.01
Town of Pamela SD3	2.87	2.88	0.01
Route 3 Sewer	3.12	3.10	-0.02
Route 12	2.71	2.72	0.01
<u>Water Connection Rates:</u>			
Pamelia District #2, LeRay District #1	2.38	2.37	-0.01
Pamelia District #1	2.44	2.42	-0.02
Pamelia District #4 & #5	2.48	2.46	-0.02
LeRay District #2	2.60	2.58	-0.02
Champion	2.87	2.81	-0.06

Regional Water Line (FIXED COST COMPARISON FY12 / FY13)

Municipality	FY 2012 Quarterly Fixed Cost	FY 2012 Variable Cost	FY 2013	
			Quarterly Fixed Cost	FY2013 Variable Cost
T/Cape Vincent (WD 2,3)	\$ 2,878.84	\$2.14/ Kgal	\$ 3,205.15	\$2.14/Kgal
Lyme (incl Bus Garage)	\$ 12,235.08	\$2.14/ Kgal	\$ 13,621.89	\$2.14/Kgal
Chaumont	\$ 11,515.37	\$2.14/ Kgal	\$ 12,820.60	\$2.14/Kgal
Dexter	\$ 9,356.24	\$2.14/ Kgal	\$ 10,416.74	\$2.14/Kgal
T/Brownville (incl GBHS)	\$ 12,235.08	\$2.14/ Kgal	\$ 13,621.89	\$2.14/Kgal
V/Brownville	\$ 25,189.87	\$2.14/ Kgal	\$ 28,045.07	\$2.14/Kgal