



Program Activity Report

January – February 2017

**Community Energy Center Program:
Catholic Charities (1 main office and 1 mobile unit- Wilmington)**

Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
130	47	64	60	80	78

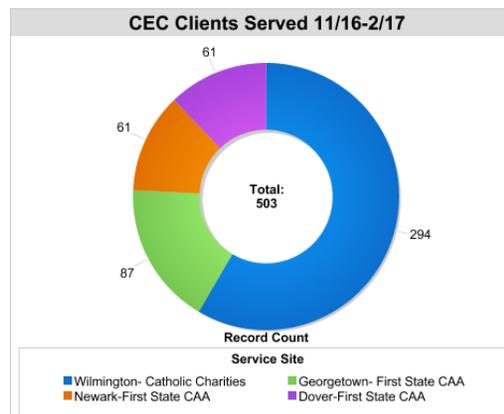
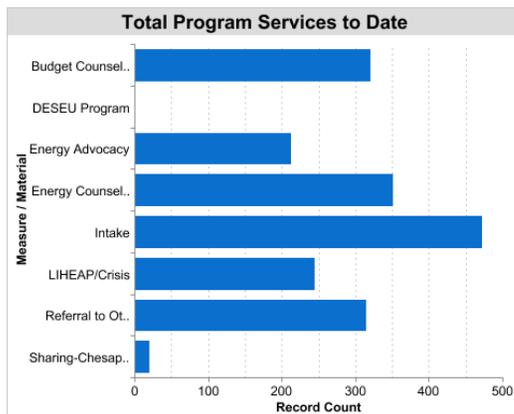
Mobile unit is not operating at present time; however, Catholic Charities is partnering with Central Baptist for the delivery of workshops and other efforts.

First State Community Action Agency (3 Centers – Newark, Dover & Georgetown)

Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
126	69	70	125	126	114

First State Community Action Agency has partnered with the Delaware State Services Centers and shares space in those facilities.

Community Energy Centers are up and running. Workshops for Community Energy Center clients and the general public are occurring statewide that offer Do-It-Yourself items (window weatherization kits, caulk, caulk guns, LED lights, etc.) and training on how to install them in the home. The Delaware Energy Directory and Utility & Fuel Assistance Guide has been printed and circulated to organizations that provide energy assistance, utility companies and the Delaware General Assembly. The charts below are available through the Salesforce Reporting tool for this program and show participation since the Community Energy Centers opened in November. Some organizations are requiring energy & budget counseling by the CEC’s prior to providing energy assistance to their clients and others are providing incentives to visit the Centers, i.e., Chesapeake Utilities bill credit.





Program Activity Report

January – February 2017

Energize Delaware Farm Program:

Energy Audits Requested or Required	Energy Audits Completed	Grant applications received to date	Loan applications/value of loans requested	Rebate Incentives for Projects & Audits Paid this fiscal year	Energy Savings MMBTU All Fuels Identified
17	3	39	1/\$199,999	\$0	406

Note: 19 audits were completed prior to program launch with outside funding sources.

Program marketing is off to a robust start. EnSave, our program implementer, exhibited at Delaware Ag Week, Women in Agriculture and Dairy Days events during this period. Flyers and letters have been distributed and sent to poultry integrators, agriculture equipment vendors and various agricultural organizations to promote this program. EnSave has sent a postcard announcing the program to over 950 producers through a list they purchased to market the program and a follow-up letter will be sent in March. They have also reached out to 150 farms that have already had an energy audit completed prior to program launch. One loan application is currently under review for a ground-mounted solar PV system and one renewable energy assessment has been requested.

Pre-Weatherization Program:

WAP Deferred Clients Contacted this period	Deferred WAP Applications Reviewed this period	New WAP Deferred Applications Received this period	Completed Units/Homes Repaired	Unit Repair costs this fiscal year
24	20	24	65	\$186,649

Pre-Weatherization program is averaging about 9 completed homes per month to move clients through to the Weatherization Program. To date, 36 clients have successfully moved through the Weatherization Assistance Program (WAP) as a direct result of participating in the Pre-WAP program. Roofing, plumbing, flooring, drywall, and electrical repairs are being completed through this program. Completing all repairs for individual homes has taken longer than expected since some homes require 2 to 3 different contractors to visit the home and complete all necessary repairs to be accepted into WAP. Program staff have received positive feedback from clients served and will provide success stories and testimonials from customers willing to share their stories.

Faith Efficiencies:

Audit reports completed this period	Site visits completed this period	Cumulative Audits Completed to date	Potential Annual Energy Cost Savings Identified	Lifetime Energy Savings Cost Savings Identified
1	2	25	\$60,459	\$1,209,188

The Faith Efficiencies Program is continuing to have active participation and interest. Delaware Interfaith Power and Light (DIPL) has been actively working with 11 faith communities of a variety of denominations. Earth Care Displays are being established to provide additional educational information and resources about available programs. In addition, Home Performance workshops for the faith community organizations are being scheduled for this spring.



Program Activity Report

January – February 2017

Home Performance with ENERGY STAR (HPwES):

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid this fiscal year	Energy Savings MMBTU All Fuels Implemented*
219	2,259	144	879	\$887,055	116,321

Program participation has greatly increased over the past few months. We have 20 approved participating contractors (auditors and insulation contractors) and 14 Trade Allies that are primarily the HVAC contractors--who are driving increased participation. Workshops offered through our Faith Efficiencies Program to congregations continue to increase participation and “cross pollinate” program participation. Direct install measures up to \$160 are now offered so program participants can choose the DIMs that make the most sense for their home (i.e., LED light bulbs, smart power strips, low-flow shower heads, etc.) A program evaluation by a third-party contractor is in process for this program.

Assisted Home Performance with ENERGY STAR (AHPwES):

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid to date	Energy Savings MMBTU All Fuels Implemented*
1	10	1	6	\$29,863	4,113

ICF is now completing the income eligibility reviews for this program and the Community Energy Centers are referring clients that may be eligible to participate. We are working to promote this program through our new Community Energy Centers, 15 Delaware State Service Centers, NCALL Research and other venues to increase awareness and program participation among the appropriate client base. Contractors have also been provided with additional information to market the program to potential clients.

Low-Interest Loan Program for Businesses and Non-profits:

Loans Closed This Period	Amount of loans closed this period	Cumulative number of loans closed to date	Cumulative amount of loans closed to date	Potential Annual Energy Savings Identified*	Energy Savings MMBTU All Fuels Identified	Solar PV kW Annual Production Identified
2	\$86,460	20	\$18,067,299	\$1,796,531	693,445.65	1,841.31 kW

Two loans closed this period: MIDI (\$18,960) and Kani, LLC (\$67,500). Loans Pending totaling over \$3.8 Million: Police Athletic League (\$176,247), Ecogy (\$1.5 Million), The Lorelton (\$1 Million), the Delaware Stadium Corporation (\$1.2 Million), Loan participation is starting to increase with new funding added to the EEIF and the EEIF for Non-Profits and Local Governments Program funded by DESEU. A third-party program evaluation is in process for this program.



Program Activity Report

January – February 2017

Energy Assessment Program for Business and Non-Profits:

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Identified*
0	5	40	\$975,982	1,137,046

Activity in the Energy Assessment Program is beginning to ramp up again since we have added the funding for the EEIF for non-profits grants. St. Francis Hospital and three municipalities – Cities of Newark, Dover and Milford have all had assessments initiated over the past few months. Final reports are in process for these recent assessments. We also have a few other non-profit organizations inquire about participation in the program.

Upfront SREC Purchase Program:

SREC Systems placed in Service this fiscal year	SREC Rebates for Systems this fiscal year	Cumulative Number of SREC Contracts	Cumulative SREC Rebates for systems in service to date	Solar PV MWh Annual Production Identified	Energy Savings MMBTU/ PV Production*
443	\$1,572,262	867	\$3,037,840	8681	592,367

This program continues to provide a valuable resource for the installation of solar PV in Delaware. Incentive levels will continue to be evaluated as market conditions change and as a result of the SREC Auction. Program may transition to a residential solar loan program.

Pathways to Green Schools Program:

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Mini Grants awarded to schools this fiscal year	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Implemented *
5	1	19	\$0	\$1,125,177	418,287

Activity in the Pathways Program is progressing nicely with renewed interest from many returning schools and some new downstate schools. Applications for the mini grants were received in January and the awards will be made in March-April. DESEU staff, Practical Energy Solutions and DVGBC staff are hosting debriefing meetings with the schools to review energy assessment reports and to discuss the availability of DESEU loans and other incentives to implement energy saving measures. A program participant survey has been sent to all participating schools to determine participants’ satisfaction with the program, implementation contractor (DVGBC) and value of the program. DVGBC continues to host Green Schools Roundtables to boost participation in green initiatives; the February roundtable focused on waste reduction and recycling.



Program Activity Report

January – February 2017

EEIF for Non-Profits:

Total Applications received to date	Grant amount Pre-Approved by DNREC	Cumulative number of grants awarded	Cumulative amount of grants paid to date	Potential Annual kWh/yr. Energy Savings Identified*	Energy Savings Thermal MMBTU Identified	Identified Annual Electric Energy Savings
58	\$235,408	9	\$64,043	2,194,998	1,680	\$250,276

The majority of applications for this program are for prescriptive lighting and include applications from several organizations that are also participating in our other programs such as the low-interest loan program and the Industrial Assessments for Non-Profits program which shows that programs are starting to cross pollinate and show clients are progressing from identifying energy saving improvements through implementation of those measures (Lorelton & Police Athletic League). The new database tracking system should improve data collection and project tracking once it is in place.

Residential New Construction Program:

Our test pilot with Central Delaware Habitat for Humanity has made some progress over the past two months. The MOU has been signed with Central Delaware Habitat for Humanity (CDHFH) to construct two model homes to Net Zero Energy Ready (NZER) and a new Executive Director, Dan Simpson, has been hired at CDHFH. A home dedication ceremony is scheduled for the first home in this pilot on Thursday, March 16, 2017 at 24 N. New Street in Dover, DE. This home will be owned by a veteran and is expected to get some press. This home is still undergoing final construction and testing and is expected to be certified to Net Zero Energy Ready once construction is complete. We can provide more information on the additional costs associated with upgrading this model to meet the NZER standards once construction and testing are finalized. The residential new construction program is still on hold pending more details and evaluation from this pilot initiative.

*Lifetime Program Energy Savings