

**Community Energy Center Program:  
Catholic Charities (1 main office and 1 mobile unit- Wilmington)**

Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
105	24	32	39	67	64

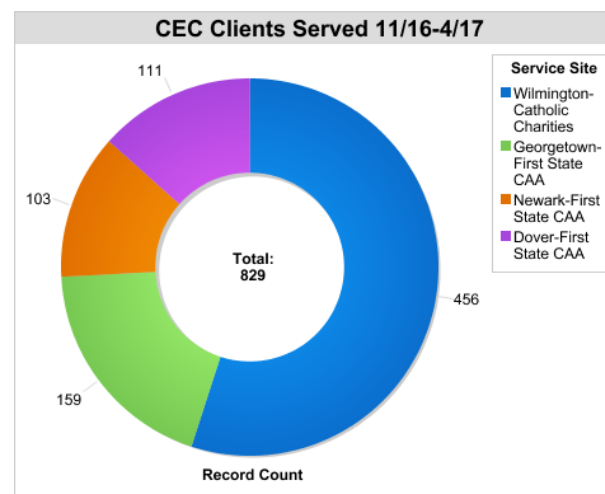
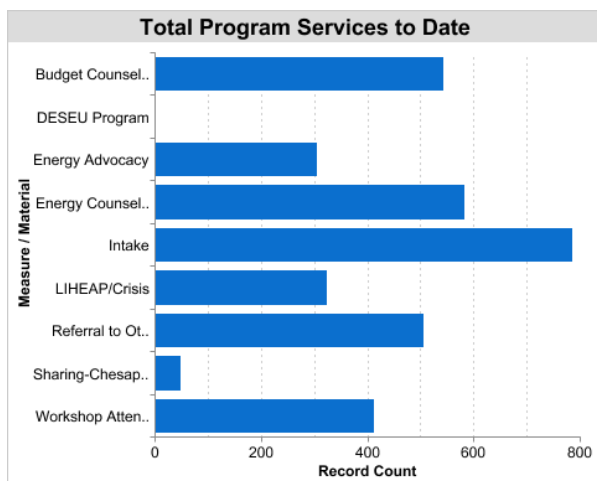
Mobile unit is not operating at present time; however, Catholic Charities is partnering with Central Baptist for the delivery of workshops and other efforts.

**First State Community Action Agency (3 Centers – Newark, Dover & Georgetown)**

Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
111	43	41	100	108	110

First State Community Action Agency has partnered with the Delaware State Services Centers and shares space in those facilities.

Community Energy Centers are continuing to provide a valuable service for their clients. The DIY Workshops have been popular and well received. We are in the process of transitioning workshops to a Summer Cooling presentation. Some organizations are requiring energy & budget counseling by the CEC's prior to providing energy assistance to their clients and others are providing incentives to visit the Centers, i.e., Chesapeake Utilities bill credit. Delaware Electric Cooperative is offering a similar benefit. The Cities of Newark and Dover also provide space in their offices for our Energy Educators from the Centers to meet with their customers one day a week. The charts below are available through the Salesforce Reporting tool for this program and show participation since the Community Energy Centers opened in November.





**Program Activity Report**

**March – April 2017**

**Energize Delaware Farm Program:**

Energy Audits Requested or Required	Energy Audits Completed	Grant applications received to date	Loan applications/value of loans requested	Potential Annual Energy Cost Savings Identified	Energy Savings MMBTU All Fuels Identified
9	4	38	1/\$199,999	\$60,258	3,012

Note: 19 audits were completed prior to program launch with outside funding sources.

Program marketing is off to a robust start. EnSave, our program implementer, is meeting with Agricultural groups and marketing the program through direct mail letters and postcards. Participation in the program has been slow. Some LED light bulbs are being installed at time of audit. Application deadline for USDA grant programs closed at the end of March, so we anticipate those who do not receive funding may turn to our program rather than wait for the next USDA funding cycle. EnSave will be presenting our program details to Mid-Atlantic Farm Credit staff on 5/12 so they are aware of additional resources that may be beneficial to their clients.

**Pre-Weatherization Program:**

WAP Deferred Clients Contacted this period	Deferred WAP Applications Reviewed this period	New WAP Deferred Applications Received this period	Completed Units/Homes Repaired	Unit Repair costs this fiscal year
19	20	18	20	\$284,359

Pre-Weatherization program is averaging about 10 completed homes per month to move clients through to the Weatherization Program. To date 59 clients have successfully moved through the Weatherization Assistance Program (WAP) as a direct result of participating in the Pre-WAP program and 90 homes have had repairs. Roofing, plumbing, flooring, drywall, and electrical repairs are being completed through this program. Program staff have received positive feedback from clients served and are providing success stories and testimonials from customers willing to share their experience with the program.

**Faith Efficiencies:**

Audit reports completed this period	Site visits completed this period	Cumulative Audits Completed to date	Potential Annual Energy Cost Savings Identified	Lifetime Energy Savings Cost Savings Identified
3	3	28	\$60,459	\$1,209,188

The Faith Efficiencies Program is continuing to have active participation and interest. Delaware Interfaith Power and Light (DIPL) has been actively working with 11 faith communities of a variety of denominations. Earth Care Displays are being established to provide additional educational information and resources about available programs. In addition, Home Performance workshops for the faith community organizations are generating additional activity for the Home Performance Program.



**Program Activity Report**

**March – April 2017**

**Home Performance with ENERGY STAR (HPwES):**

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid program to date	Energy Savings MMBTU All Fuels Implemented*
243	2,423	152	1,019	\$2,740,201	325,939

Program participation has greatly increased over the past few months. We have 42 approved participating contractors/trade allies. We released an RFQ for this program on May 9<sup>th</sup> for a program implementer and the addition of a complimentary home energy checkup component. Responses are due on June 21, 2017. The program evaluation by a third-party contractor is still in process for this program and will be completed by the end of the fiscal year. We received the ENERGY STAR Excellence Award for promotion and marketing of our program. An awards ceremony was held in April 2017 in Washington, DC to recognize our efforts.

**Assisted Home Performance with ENERGY STAR (AHPwES):**

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid to date	Energy Savings MMBTU All Fuels Implemented*
3	14	1	7	\$33,183	4,320

ICF is now completing the income eligibility reviews for this program and the Community Energy Centers are referring clients that may be eligible to participate. We are working to promote this program through our new Community Energy Centers, 15 Delaware State Service Centers, NCALL Research and other venues to increase awareness and program participation among the appropriate client base. Contractors have also been provided with additional information to market the program to potential clients.

**Low-Interest Loan Program for Businesses and Non-profits:**

Loans Closed This Period	Amount of loans closed this period	Cumulative number of loans closed to date	Cumulative amount of loans closed to date	Potential Annual Energy Savings Identified*	Energy Savings MMBTU All Fuels Identified*	Solar PV kW Annual Production Identified
1	\$29,500	18	\$18,010,339	\$2,121,732	1,169,700	2,117 kW

One loan closed this period: Community Lutheran Church (\$29,500). Loans Pending totaling over \$3.8 Million: Police Athletic League (\$176,247), Ecogy (\$1.5 Million), The Lorelton (\$1 Million), IPR (1 Million), and First Presbyterian Church of Newark (\$175,000). The Delaware Stadium Corporation withdrew their application. Loan participation is starting to increase with new funding added to the EEIF and the EEIF for Non-Profits and Local Governments Program funded by DESEU. A third-party program evaluation is in process for this program.



**Program Activity Report**

**March – April 2017**

**Energy Assessment Program for Business and Non-Profits:**

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Identified*
2	2	41	\$975,591	1,007,320

Activity in the Energy Assessment Program is beginning to ramp up again since we have added the funding for the EEIF for non-profits grants. St. Francis Hospital and three municipalities – Cities of Newark, Dover and Milford have all had assessments initiated over the past few months. Final reports are in process for these recent assessments. We also have a few other non-profit organizations inquire about participation in the program.

**Upfront SREC Purchase Program:**

SREC Systems placed in Service this fiscal year	SREC Rebates for Systems this fiscal year	Cumulative Number of SREC Contracts	Cumulative SREC Rebates for systems in service to date	Solar PV MWh Annual Production Identified	Energy Savings MMBTU/ PV Production*
487	\$1,731,215	892	\$3,217,305	8,961	611,499

This program continues to provide a valuable resource for the installation of solar PV in Delaware. This program stopped accepting new applications on April 1, 2017. Program will provide incentives for systems currently under construction until fall 2017. Program is transitioning to a residential solar loan program.

**Pathways to Green Schools Program:**

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Mini Grants awarded to schools this fiscal year	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Implemented *
0	0	19	\$13,080	\$1,125,177	418,287

Activity in the Pathways Program is progressing nicely with renewed interest from many returning schools and some new downstate schools. Mini grants have been awarded to St. Andrews School, Forwood Elementary, Kirk Middle, Warner Elementary and Ursuline Academy for energy and sustainable projects and programs at the schools. Mini grants for 2 schools are being finalized and will be paid this fiscal year (Talley Middle School and Wilmington Montessori School). Program participants have provided positive feedback on this year’s program and the interaction between Practical Energy Solutions (Engineering Firm performing the audits), DVGBC (program implementer) and the students and staff at the schools participating in the program.



**Program Activity Report**

**March – April 2017**

**EEIF for Non-Profits:**

Total Applications received to date	Grant amount Pre-Approved by DNREC	Cumulative number of grants awarded	Cumulative amount of grants paid to date	Implemented Annual Energy Savings	Energy Savings MMBTU All Fuels Implemented *
55	\$237,487	15	\$131,318	\$121,552	68,378

The majority of applications for this program are for prescriptive lighting and include applications from several organizations that are also participating in our other programs such as the low-interest loan program and the Industrial Assessments for Non-Profits. The new database tracking system should improve data collection and project tracking once it is in place.

**Residential New Construction Program:**

A home dedication ceremony for the first home in this pilot was held on Thursday, March 16, 2017 at 24 N. New Street in Dover, DE. This home will be owned by a veteran and had a great turnout for the dedication ceremony. The construction is complete and in the process of gathering the final data on increased cost to build this home over the model and the final documents from the rater for the Net Zero Energy Certification. The residential new construction program is still on hold pending more details and evaluation from this pilot initiative.

\*Lifetime Program Energy Savings