

Community Energy Center Program:

Catholic Charities (1 main office and 1 mobile unit- Wilmington)

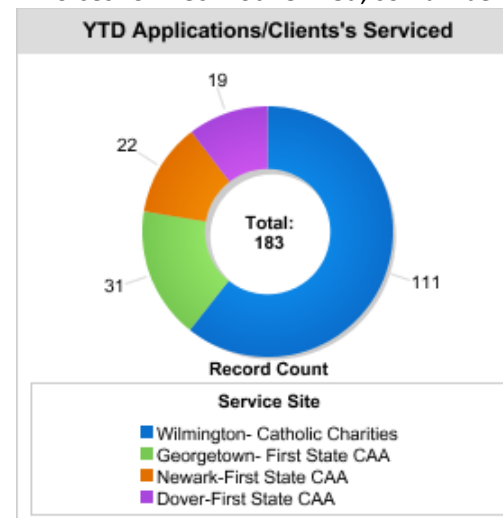
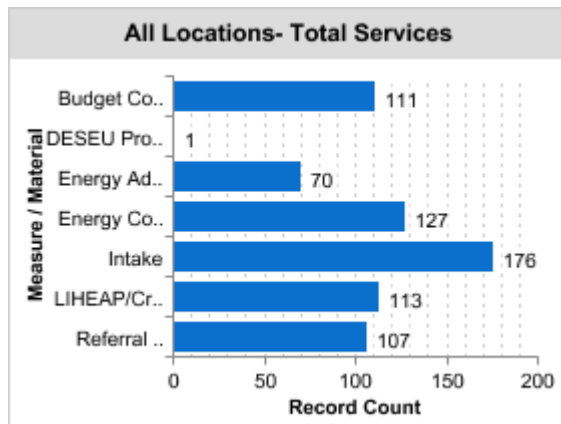
Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
107	69	28	52	59	45

Mobile unit is not operating at present; however, Catholic Charities is partnering with Central Baptist for the delivery of workshops and other efforts.

First State Community Action Agency (3 Centers – Newark, Dover & Georgetown)

Intake for Clients	LIHEAP/Crisis	Energy Advocacy	Budget Counseling	Energy Counseling	Referrals to other energy programs
69	44	42	59	68	62

Community Energy Centers had their “soft launch” on November 1. Workshops are currently being scheduled for Community Energy Center clients and the general public. Do-It-Yourself items and training on how to install them in the home will be provided as part of these workshops. Items such as window weatherization kits, caulk and caulk guns and LED light bulbs and night lights will be provided at the workshops. Workshops are scheduled to start in January 2017 and will be included on the next program activity report. The Delaware Energy Directory and Utility & Fuel Assistance Guide has been printed for circulation. The charts below are available through the Salesforce Reporting tool for this program. Invoices for Dec. not verified; so numbers may be adjusted.





Program Activity Report

November – December 2016

Energize Delaware Farm Program:

Energy Audits Requested or Required	Energy Audits Completed	Grant applications received to date	Loan applications/value of loans requested	Rebate Incentives for Projects & Audits Paid this fiscal year	Energy Savings MMBTU All Fuels Implemented*
9	0	20	0	\$0	0

Marketing for this program is continuing at a steady pace. Flyers and letters have been distributed and sent to poultry integrators, agriculture equipment vendors and various agricultural organizations to promote this program. EnSave has sent a postcard announcing the program to over 950 producers through a list they purchased to market the program. They have also reached out to 150 farms that have already had an energy audit completed prior to program launch. EnSave, our program implementer, will have a booth for this program at Delaware Ag Week, January 9-12, 2017, at the Delaware State Fairgrounds in Harrington.

Home Performance with ENERGY STAR (HPwES):

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid this fiscal year	Energy Savings MMBTU All Fuels Implemented*
219	2,041	115	735	\$558,848	148,471

Program participation has greatly increased over the past few months. We have 20 approved participating contractors (auditors and insulation contractors) and 14 Trade Allies that are primarily the HVAC contractors--who are driving increased participation. Workshops offered through our Faith Efficiencies Program to congregations continue to increase participation and “cross pollinate” program participation. The inclusion of LED light bulbs began on Nov. 1 and CFL’s will no longer be offered after December 31, 2016. Smart shower start valves are now available as part of the energy audit Direct Install Measures.

Assisted Home Performance with ENERGY STAR (AHPwES):

Audits Completed this period	Cumulative Audits completed to date	Jobs Completed this period	Jobs completed cumulative to date	Rebate Incentives for Jobs & Audits Paid to date	Energy Savings MMBTU All Fuels Implemented*
0	10	2	5	\$28,358	3,952

ICF is now completing the income eligibility reviews for this program and the Community Energy Centers are referring clients that may be eligible to participate. We are working to promote this program through our new Community Energy Centers, 15 Delaware State Service Centers, NCALL Research and other venues to



Program Activity Report

November – December 2016

increase awareness and program participation among the appropriate client base. Contractors have also been provided with additional information to market the program to potential clients during the last Contractors Workshop which was held on December 9 in Dover at the DNREC Auditorium.

Pre-Weatherization Program:

WAP Deferred Clients Contacted this period	Deferred WAP Applications Reviewed this period	New WAP Deferred Applications Received this period	Completed Units/Homes Repaired	Unit Repair costs to date
20	18	20	51	\$161,429

Pre-Weatherization program is ramping up the completion of jobs to get clients through to the Weatherization Program. To date, 24 clients have been successfully moved through the Weatherization Assistance Program (WAP) as a direct result of participating in the Pre-WAP program and 18 other clients are in the pipeline to receive their WAP services. Roofing, plumbing, flooring, drywall, and electrical repairs are being completed through this program. Program staff have received positive feedback from clients served.

Low-Interest Loan Program for Businesses and Non-profits:

Loans Closed This Period	Amount of loans closed this period	Cumulative number of loans closed to date	Cumulative amount of loans closed to date	Potential Annual Energy Savings Identified*	Energy Savings MMBTU All Fuels Identified	Solar PV kW Annual Production Identified
0	\$0	18	\$17,980,839	\$1,788,286	693,322.8	1,812.97 kW

No loans closed this period: Loans Pending: Police Athletic League (\$176,247), Ecogy (\$1.5 Million), The Lorelton (\$1 Million) and the Delaware Stadium Corporation (\$1.2 Million). Loan participation may increase with new funding added to the EEIF and the DE SEU EEIF for Non-Profits and Local Governments Programs.

Faith Efficiencies:

Audit reports completed this period	Site visits completed this period	Cumulative Audits Completed to date	Potential Annual Energy Cost Savings Identified	Lifetime Energy Savings Cost Savings Identified
1	1	23	\$60,459	\$83,709

The Faith Efficiencies Program is continuing to have active participation and interest. Delaware Interfaith Power and Light (DIPL) has been actively working with 11 faith communities of a variety of denominations. Earth Care Displays are being established to provide additional educational information and resources about available programs. In addition, Home Performance workshops for the faith community organizations are underway, but were slow over the holidays; more are being scheduled after the first of the year.

Energy Assessment Program for Business and Non-Profits:

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Identified*
0	1	33	\$840,899	960,513

Activity in the Energy Assessment Program is beginning to ramp up again since we have added the funding for the EEIF for non-profits grants. Three municipalities are also participating the program – Cities of Newark and Dover are scheduling audits for early 2017 and the City of Milford site visit was completed in December. We also have a few other non-profit organizations beginning the initial application and utility data collection process.

Upfront SREC Purchase Program:

SREC Systems placed in Service this fiscal year	SREC Rebates for Systems this fiscal year	Cumulative Number of SREC Contracts	Cumulative SREC Rebates for systems in service to date	Solar PV MWh Annual Production Identified	Energy Savings MMBTU/ PV Production*
374	\$1,317,827.75	805	\$2,797,162	7,997.36	545,740

This program continues to provide a valuable resource for the installation of solar PV in Delaware. Incentive levels will continue to be evaluated as market conditions change and as a result of the SREC Auction.

Pathways to Green Schools Program:

Assessment reports completed this period	Site Visits Completed this period	Cumulative Assessments Completed to date	Mini Grants awarded to schools this fiscal year	Potential Annual Energy Savings Identified	Energy Savings MMBTU All Fuels Implemented *
0	2	16	\$0	\$776,959	289,827

Activity in the Pathways Program is progressing nicely with renewed interest from many returning schools and some new downstate schools. Applications for the mini grants will be due in January 2017. Eight schools that participated previously are participating again this year to expand their initiatives; priority for mini grant awards will be given to new schools joining the program. Milford High School has posted a blog about the program and the program is receiving some media attention as a result from Milford LIVE and the Dover Post. DVGBC is also hosting Green Schools Roundtables to boost participation in green initiatives.

EEIF for Non-Profits:

Total Applications received to date FY16 & FY17	Grant amount Pre-Approved by DNREC	Cumulative number of grants awarded	Cumulative amount of grants paid to date	Potential Annual kWh/yr. Energy Savings Identified*	Energy Savings Thermal MMBTU Identified	Identified Annual Electric Energy Savings
53	\$115,824	9	\$64,043	1,683,650	1,680	\$220,149

FY 16 – 8 applications have been pre-approved to start construction; 8 are pending review to start the construction process and six have been completed and paid.

FY17 – 17 applications have been received to date; one application was denied and 2 have been pre-approved to start construction with pending grant amount of \$33,097. The remaining applications are pending review and approval by DNREC; there is currently a 4 to 5 week delay in application reviews and a new DNREC Program Manager has been assigned to this program. The majority of applications received for this program are for prescriptive lighting and includes applications from the Lorelton and the Police Athletic League. The new database tracking system should improve data collection and project tracking once it is in place.

Residential New Construction Program:

The stakeholder group did not meet during this reporting period. There has not been enough activity or movement to convene a meeting. We will re-engage this group after the first of the year once we have more progress to report on our test pilot with Central Delaware Habitat for Humanity. There has been a change in leadership at Central Delaware Habitat for Humanity, and a meeting has been scheduled for January 18, 2017 with pilot program participants to review progress to date and finalize the MOU with a goal to upgrade two models to be certified Zero Energy Ready. This pilot will help determine the difficulty in meeting certification criteria, incremental cost of construction upgrades, ease of subcontractor (HVAC, Plumbing, etc.) collaboration, modeling and achieving energy savings over current models in their portfolio. Energy Rater is working with Habitat on updating current specs. A new name will be selected for the market rate program, and it will replace the previously offered Green for Green Program.

*Lifetime Program Energy Savings