

Here's what our customers are saying:

"It couldn't have been easier...the DESEU team simplified what we thought would be a very difficult process."

- Daniel Goldberg, Asset Manager,
Silver Lake Office Campus

"We were fortunate to have a loan to install energy efficient equipment for our new fiber optic data center. The DESEU was competent, responsive and a pleasure to work with."

- Scott Johnson, Partner,
1201 North Market Street, Wilmington

"We were very impressed with the seamlessness and simplicity of working with the DESEU coupled with \$7 million in guaranteed energy savings, this is a win-win for everyone."

- Demeter Picciotti, Facilities Manager,
Christina School District

"The greatest thing about working with the DESEU is that energy savings of more than \$5.6 million are guaranteed for an investment of just under \$3 million. The business case for this program was a slam dunk."

- Megan McGlinchey, Deputy Director, Riverfront Dev. Corp.

We've already realized a tremendous savings in our energy bills. I highly recommend this program to any business who wants to save real money on their utility bills.

- Rick Jones, Dover Par 3 Golf Center

Energize Delaware

An initiative of Delaware's Sustainable Energy Utility

Energize Delaware is a program of Delaware's Sustainable Energy Utility (SEU) which is a non-profit organization created by the State of Delaware to foster a sustainable energy future through conservation, efficiencies, and the use of renewable energy sources, like solar, wind, and geothermal. Its model is the first of its kind to be established in the U.S.

500 West Loockerman Street
Suite 400

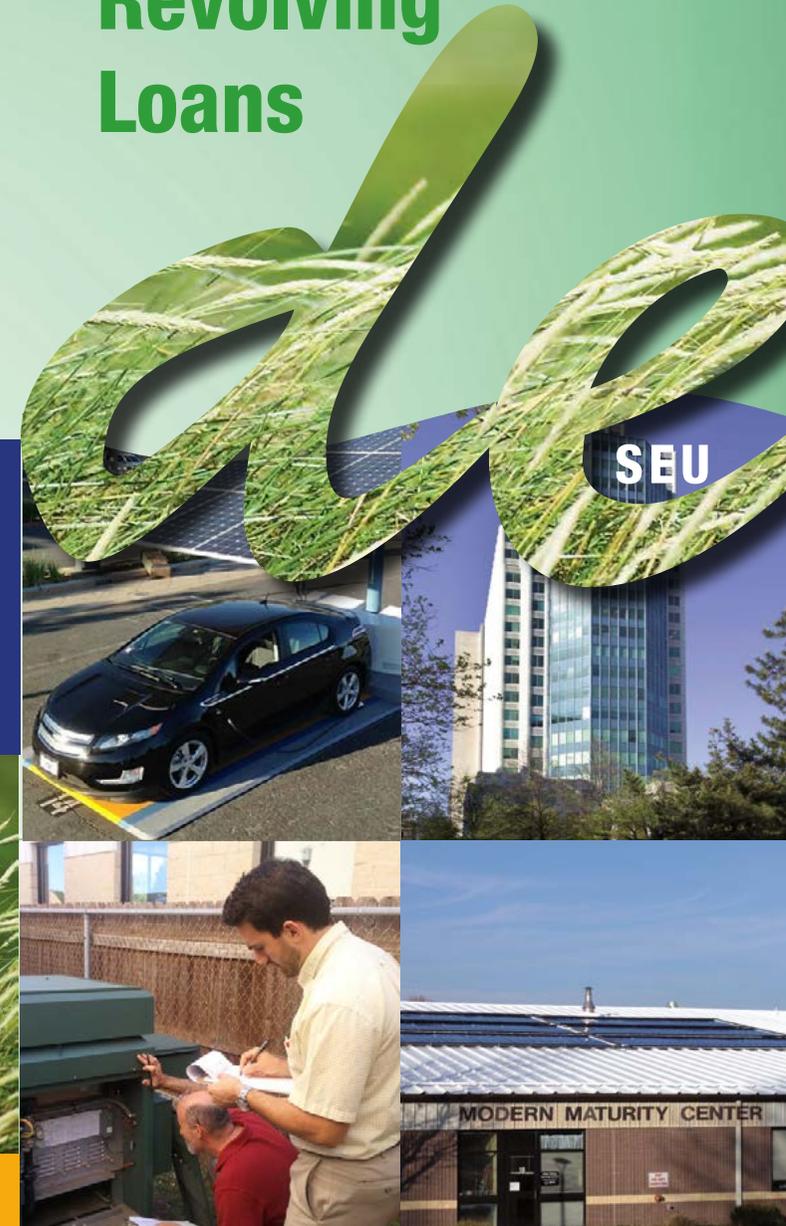
Dover, DE 19904
(302) 883-3048

www.EnergizeDelaware.org

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Low Interest Revolving Loans



Low Interest Loans that are Cash Positive from Day One

Our goal is to help Delaware businesses and non-profits reduce their energy bills by improving the efficiency of their operations and increasing the use of renewable energy. The Revolving Loan Fund Program offers financing to provide you with the tools you need to get started on the path to savings.

REVOLVING LOAN FUND OBJECTIVE

The Revolving Loan Fund Objective is to finance installation of energy efficiency measures, alternative fuel vehicles, customer-sited renewable generation, and carbon emissions reduction measures.

ELIGIBILITY

Program financing is available to all credit-qualified businesses, non-profits, farms and government agencies including school districts located in Delaware.

LOAN AMOUNTS, FINANCING AND TERMS

- Loan amounts can range between \$10,000 and \$2,000,000 per project for private and non-profit organizations
- No limit for government agencies and school districts; amounts are based on availability of funds

- No more than \$2,000,000 shall be outstanding to any one borrower, with the exception of government agencies and school districts
- Interest rates will be determined by the Loan Committee and shall range between 50%-120% of Municipal Bond Yields for 20 year bonds with AA rating

Terms shall be either:

- The lessor of simple payback plus one year, or ten years for amounts above \$25,000; five years for amounts less than \$25,000
- A term that is justified by the projected cash flow where an energy savings performance contract model is used up to 20 years

MINIMUM REQUIREMENTS

- Energy efficiency measures must be justified by an energy audit. Renewable energy projects require a feasibility study
- Contractors must meet requirements for the SEU's Responsible Contractor Policy and the State of Delaware prevailing wage rates for mechanics and/or laborers contracts greater than \$50,000

- Applicant must demonstrate the ability to repay the loan as evidenced by review of credit history, financial statements and bank and trade references
- For energy efficiency projects, savings over the weighted useful life of the measures must be greater than the cost of the measures including financing
- Clean Vehicle Options include the purchase, lease or retrofit of alternatively fueled vehicles, electric vehicles and charging stations, as well as alternative fueling infrastructure

For additional information regarding minimum requirements; please visit: www.energizedelaware.org.

Revolving Loan Fund Program

To discuss this program in greater detail or to obtain an application, please contact Tony DePrima, Executive Director, Delaware Sustainable Energy Utility at 302.883.3048 or by email at tony.deprima@deseu.org.



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