

Delaware Sustainable Energy Utility
Loan Committee

DE Sustainable Energy Utility Office
500 W. Loockerman Street, Suite 400, Dover, DE 19904

October 22, 2015 – 3:00 p.m.

Members present were: Senator McDowell, Kristopher Knight (teleconference), Trey Paradee, Dave Bonar, Heather Litzebauer, NW Financial Group (teleconference), Brent Shaffer, Young Conaway Stargatt & Taylor, LLP (teleconference), and Anthony J. DePrima. Also present were Suzanne Sebastian and Lisa Gardner.

1. a. Review Loan Application – Race Track Car Wash LLC - Mr. DePrima informed members that Race Track Car Wash LLC (RTCW) has requested a loan in the amount of \$129,360 in order to install a 67.2kW solar array electric system on the roofs of two of its three buildings located at 226 North DuPont Highway, Dover, DE. The estimated annual savings is \$60,347.

RTCW has requested a loan with a maturity schedule of 10 years. Although the car wash is not profitable to date, the RTCW holding company is profitable. Mr. Astrom (RTCW) is willing to provide a personal guaranty for the loan. The DESEU will be in first position on the equipment for the length of the loan.

After much discussion regarding defining profitability (recommending 2 times the annual debt service) the consensus was to approve the loan in the amount of \$129,360, for a term of 10 years at 3% interest rate.

Mr. Bonar moved to approve the loan, with the above condition (defining profitability), seconded by Senator McDowell and unanimously carried.

1. b. Review Loan Application - Delaware Technology Park – The Delaware Technology Park, Inc., (DTP) has requested a loan in the amount of \$147,955 from the DESEU to supplement a \$42,760 grant from DNREC. The funds will be used to install LED lighting at their 46,000 ft. building at 1 Innovation Way, Newark, DE.

Although not mentioned in the recommendation from NW Financial, the DESEU will request a lien on equipment and/or corporate guarantee.

Senator McDowell moved to approve the loan in the amount of \$147,955, for a term of 5 years at 2% interest rate, seconded by Mr. Bonar and unanimously carried.

A motion to adjourn was passed unanimously at 3:45 PM.