Mid-Year Budget Report

City of Placerville, California March 14, 2017

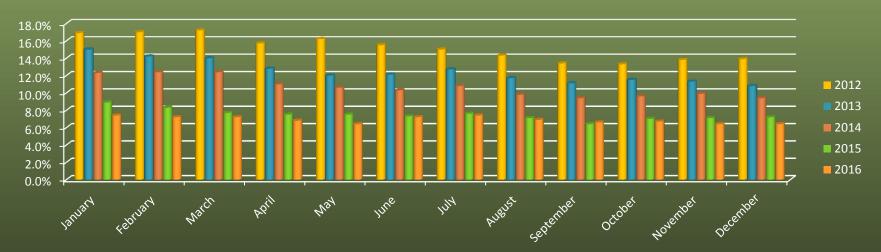
Overview

- Review local economic climate
- Update on Severe Storm Damage Mitigation
- Focus on the General Fund
- Update on all other operating funds

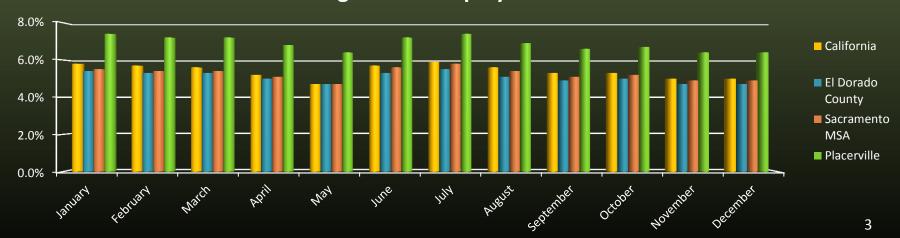
Economic Climate

Unemployment rates

City of Placerville's Historical Unemployment Rates

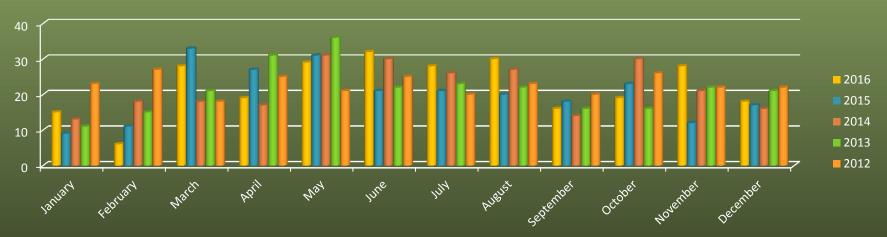


2016 Regional Unemployment Rates

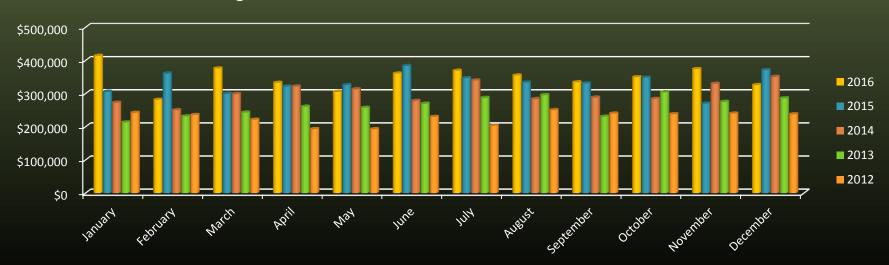


Local real estate market

Number of Residential Sales in the Greater Placerville Area



Average Price of Residential Sales in the Greater Placerville Area



Recreation Program Attendance

	July to	July to		
Program	Dec. 2015	Dec. 2016	Increase/-	Decrease
Gold Bug Park				
Gold Bug Daily Tours	8,229	8,308	79	0.96%
Gold Bug Group Tours	835	677	-158	-18.92%
Total	9,064	8,985	-79	-0.87%
Aquatics				
Lap Swim	353	640	287	123.00%
Evening Public Swim	2,124	1,998	-126	-5.93%
Wading Pool	912	2,200	1,288	141.23%
Public Swim	5,737	7,878	2,141	37.32%
Water Exercise	449	619	170	37.86%
Swim Lessons	867	953	86	9.92%
Jr. Lifeguard Camp	29	23	-6	-20.69%
Pool Rentals	21	32	11	52.38%
Total	10,492	14,343	3,851	36.70%

Recreation Program Attendance (Continued)

	July to	July to		
Program	Dec. 2015	Dec. 2016	Increase/-	Decrease
Special Interest Classes & Camps				
Youth Camps	205	139	-66	-32.20%
Adult Special Interest	355	361	6	1.69%
Youth Special Interest	70	99	29	41.43%
Total	630	599	-31	-4.92%
Adult Sports				
Basketball Teams (3 on 3)	24	28	4	16.67%
Basketball Teams (5 on 5)	8	9	1	12.50%
Softball Teams	154	138	-16	-10.39%
Volleyball Teams	12	11	-1	-8.33%
Total	198	186	-12	-6.06%
Youth Basketball^				
Basketball Teams	81	84	3	3.70%
Total	81	84	3	3.70%
Banner Over Main				
Banner Reservations	23	23	0	0.00%
Total	23	23	0	0.00%

^ Youth Basketball season runs from mid-January through mid-March each year.

⁶

Building Division Activity

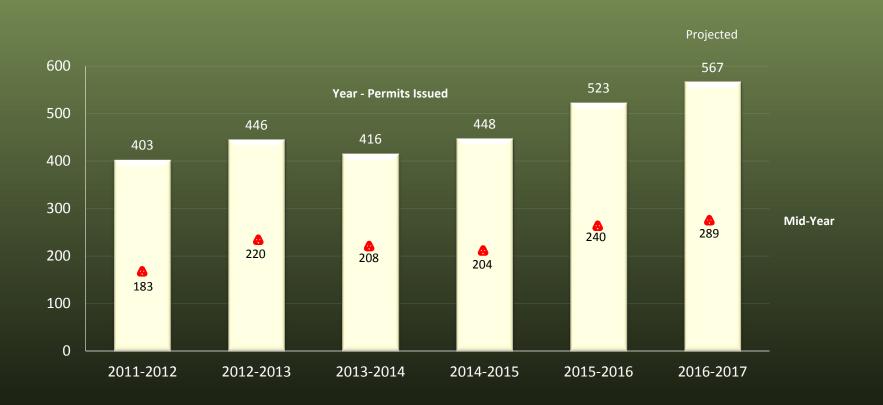
Description	7/1/10- 12/31/10	7/11/11- 12/31/11	7/1/12- 12/31/12	7/1/13- 12/31/13	7/1/14- 12/31/14	7/1/15- 12/31/15	7/1/16- 12/31/16	Difference	Percent Difference
Building Permits Issued	183	183	220	208	204	240	289	49	20.4%
Building Plan Checks	67	76	94	76	54	144	194	50	34.7%
Building Inspections	450	533	533	600	504	457	922	467	102.2%

Fee	Actual 2013/2014	Actual 2014/2015	Actual 2015/2016	2016/2017 7/1/16-12/31/16	Forecasted 2016/2017
Construction Permits	\$100,252	\$114,590	\$194,881	\$120,802	\$215,802*
Plan Check Fees	\$54,936	\$39,883	\$56,503	\$40,000	\$85,000*

^{*}Anticipate Hampton Inn and Suites, Home Depot Roof Top PV Solar System, Broadway Carwash PV Solar System

^{*} New Single Family Dwelling permits 2017 - 21 Permit applications already submitted. (1/20/17)

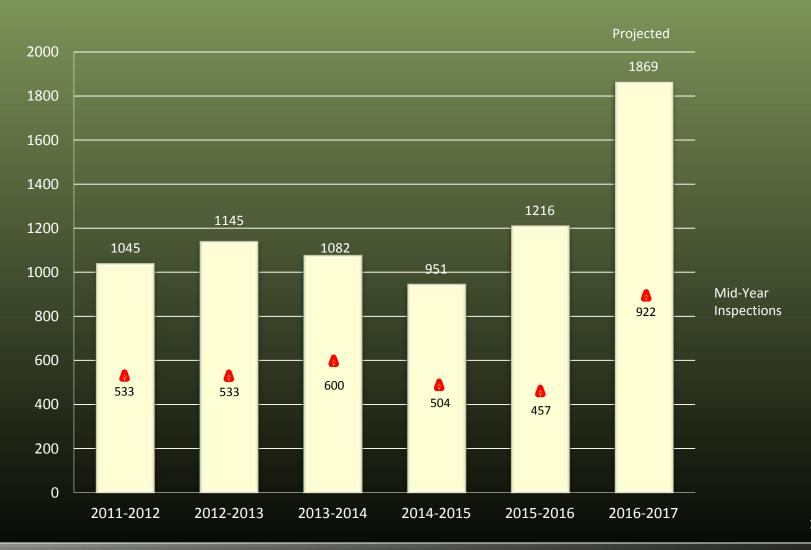
Issued Building Permits



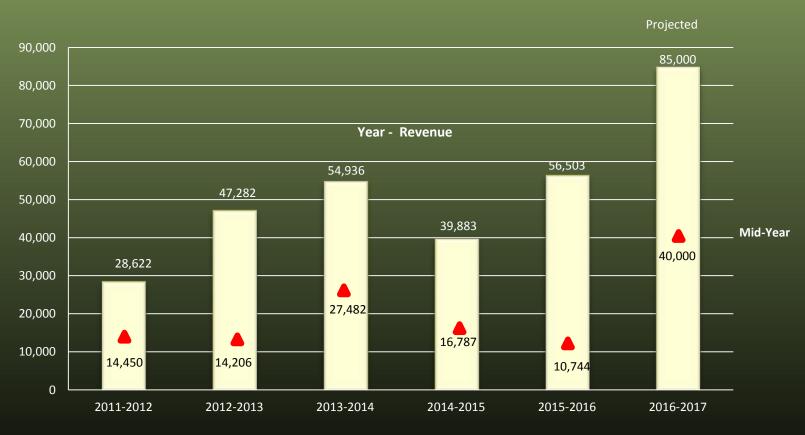
Building Division Activity - Valuation



Construction Inspections



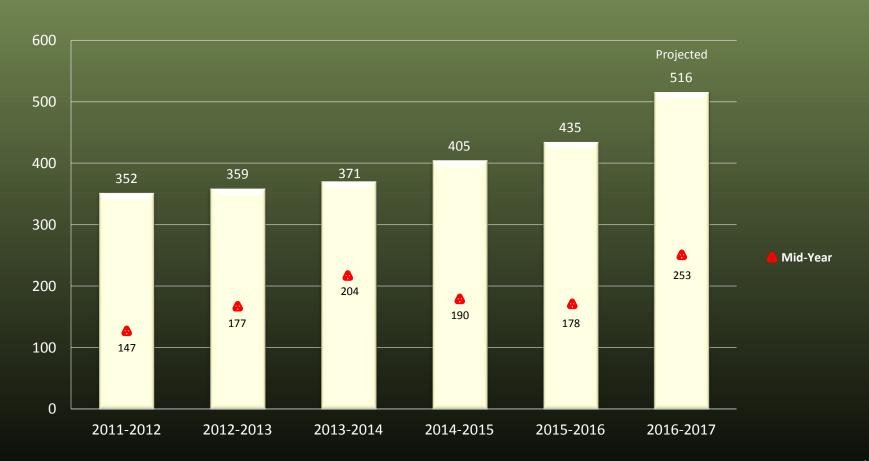
Building Plan Check Revenue



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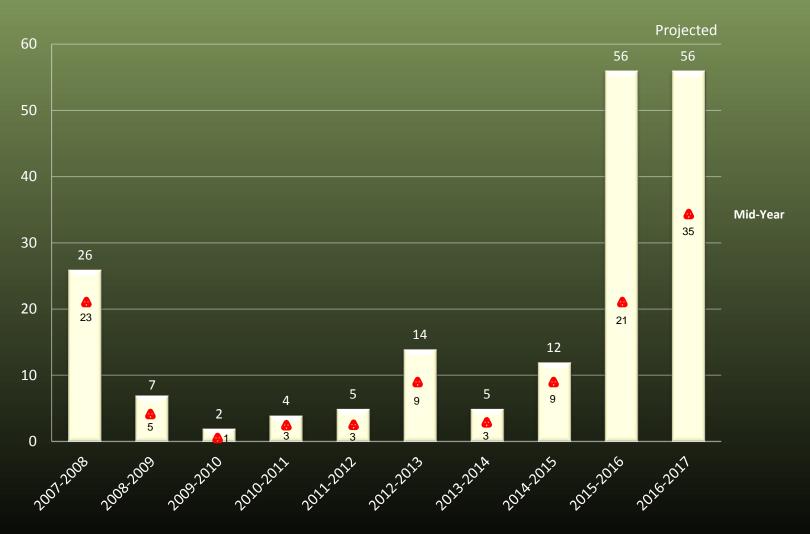
Building Permits – Final



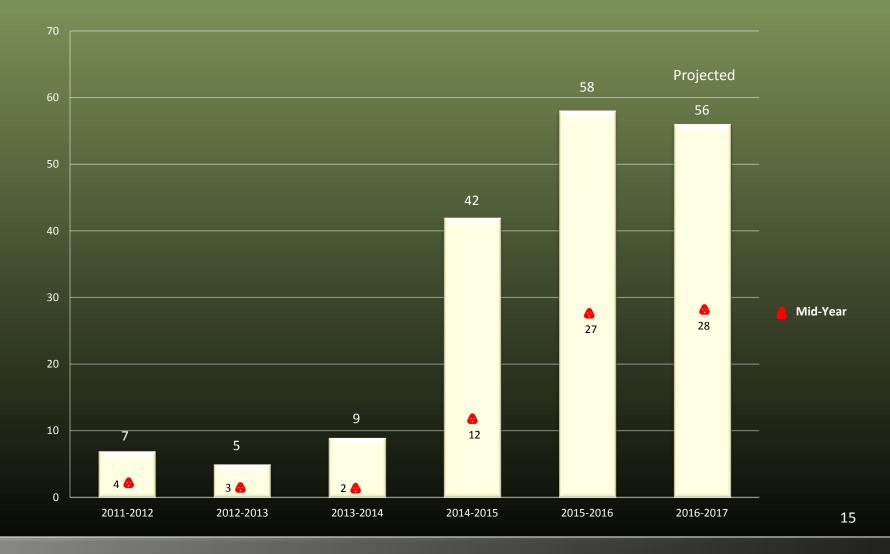
Planning & Zoning Revenue



Single Family Dwellings



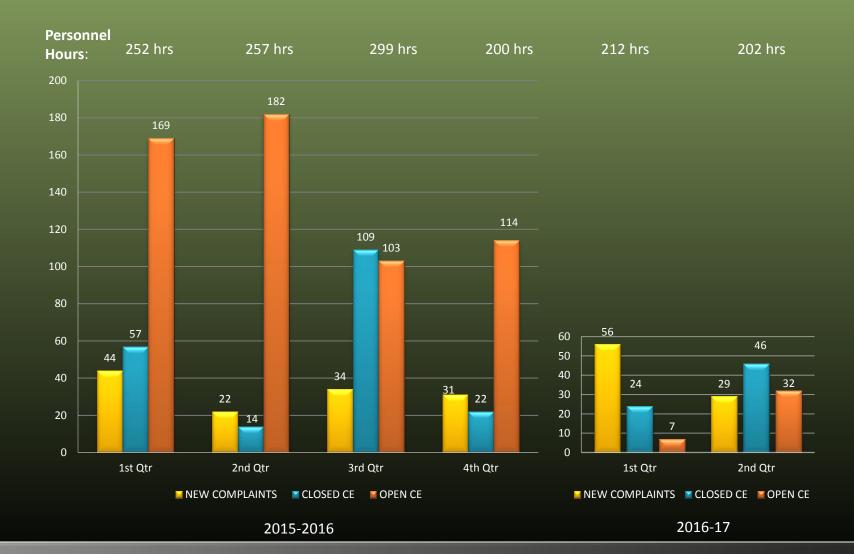
PV Solar Permits



Code Enforcement



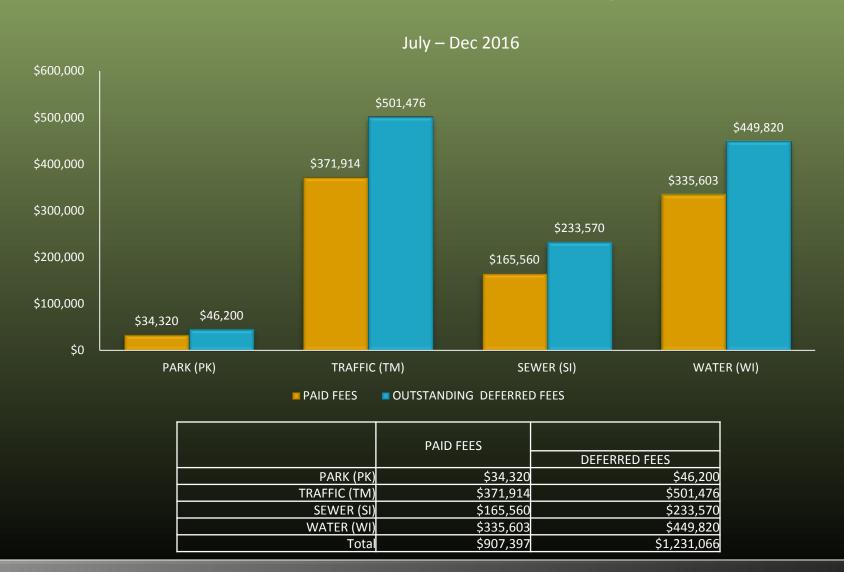
Code Enforcement



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Economic Climate (Con

● IMPACT FEES (Paid and Outstanding Deferred Fees)



Engineering Division activity

	July 1 to December			July 1	
Fee Type		31, 2015	Fee Type		31, 2016
Tentative Parcel Maps	-	-	Tentative Parcel Maps	-	-
Tentative Subdivision Maps	-	-	Tentative Subdivision Maps	-	-
Misc. Engineering Fees*	-	-	Misc. Engineering Fees*	10	\$300
Encroachment Permits	31	\$4,525	Encroachment Permits	32	\$4,275
Transportation Permits	7	\$260	Transportation Permits	18	\$526
Engineering Plan Check	5	\$19,679	Engineering Plan Check	17	\$4,128
Development Permit	4	\$22,944	Development Permit	1	\$150
Grading Plan Check	7	\$4,853	Grading Plan Check	-	-
Grading Permit	7		Grading Permit	-	-
TOTAL		\$53,936	TOTAL		\$9,379
Water CIC Fees	4	\$50,495	Water CIC Fees	22	\$335,603
Water Applications		\$1,500	Water Applications	30	\$2,250
Water Meters		\$10,000	Water Meters	31	\$23,098
Sewer CIC Fees	4	\$50,540	Sewer CIC Fees	27	\$165,560
Sewer Applications		\$1,575	Sewer Applications	34	\$2,550
TOTAL		\$114,110	TOTAL		\$529,061
TIM Fees	4	\$57,024	TIM Fees	26	\$371,914
Parks	5	\$6,600	Parks	26	\$34,320
TOTAL		\$63,624	TOTAL		\$406,234

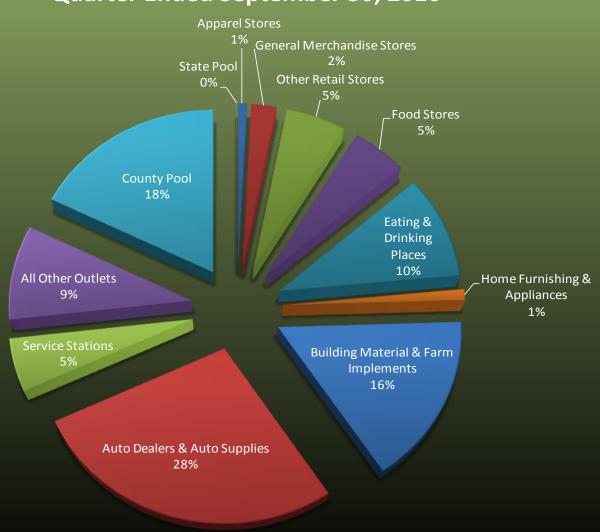
- Sales Tax-Bradley Burns (1.00 of 7.75%)
 - Most significant local economic indicator
 - 54.89% of total General Fund revenue
 - Strong per capita sales tax (\$403 in 2015)
 - Placerville ranked #40 out of 539 agencies (2015)
 - Quarter ended September 2016-Receipts reported up by 7.46% or \$81,717 in Placerville
 - Statewide, 3rd quarter receipts up by 0.40%

Sacramento Region Sales Tax Growth for the Quarter Ended September 30, 2016

Amador County		El Dorado County	
Amador City	14.66%	Placerville	7.46%
Ione	53.27%	South Lake Tahoe	11.85%
Jackson	8.59%	El Dorado County-Unincorporated Area	6.02%
Plymouth	610.75%	El Dorado County-All Agencies	7.80%
Sutter Creek	7.09%		
Amador County-Unincorporated Area	-1.11%		
Amador County-All Agencies	2.40%		

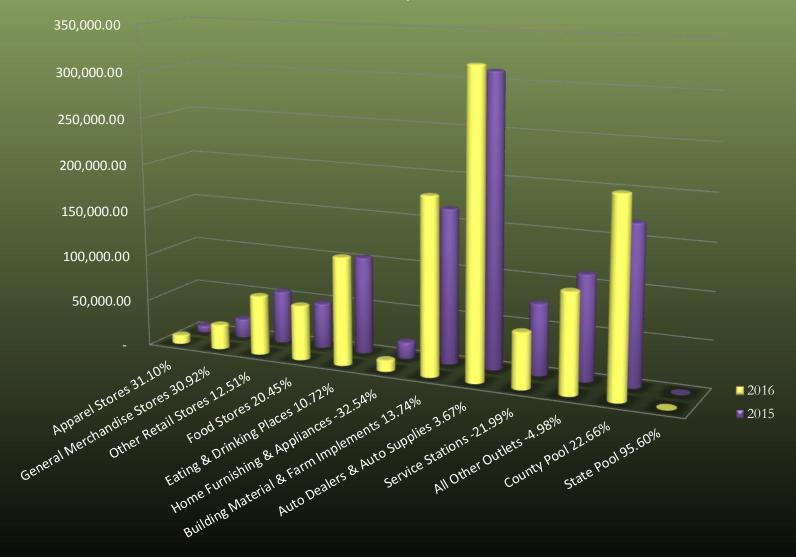
Placer County		Sacramento County	
Auburn	-11.25%	Citrus Heights	0.46%
Colfax	7.65%	Elk Grove	6.12%
Lincoln	11.47%	Folsom	43.70%
Loomis	27.58%	Galt	9.12%
Rocklin	14.42%	Isleton	-30.99%
Roseville	0.84%	Rancho Cordova	-33.38%
Placer County-Unincorporated Area	4.94%	Sacramento	3.58%
Placer County All agencies Area	3.05%	Sacramento County-Unincorporated Are	7.07%
		Sacramento County-All Agencies	5.26%

Bradley Burns Sales Tax Sources Quarter Ended September 30, 2016



Year Over Year Bradley Burns Sales Tax Comparison

Quarter Ended September 30th



Top 10 Sales Tax Generating Businesses In the City of Placerville Quarter Ended September 30, 2016

- 1 The Home Depot
- 2 Thompsons Toyota
- 3 Thompsons Chrysler
- 4 Thompsons Auto & Truck Center
- 5 Rancho Convenience Center (ARCO AM/PM)
- 6 Pacific Coast Supply
- 7 Raley's
- 8 Hunt & Sons, Inc.
- 9 Nella Oil Company, LLC
- 10 In-N-Our Burger

- Sales Tax-Bradley Burns (Continued)
 - Historic and Forecasted Sales tax growth:

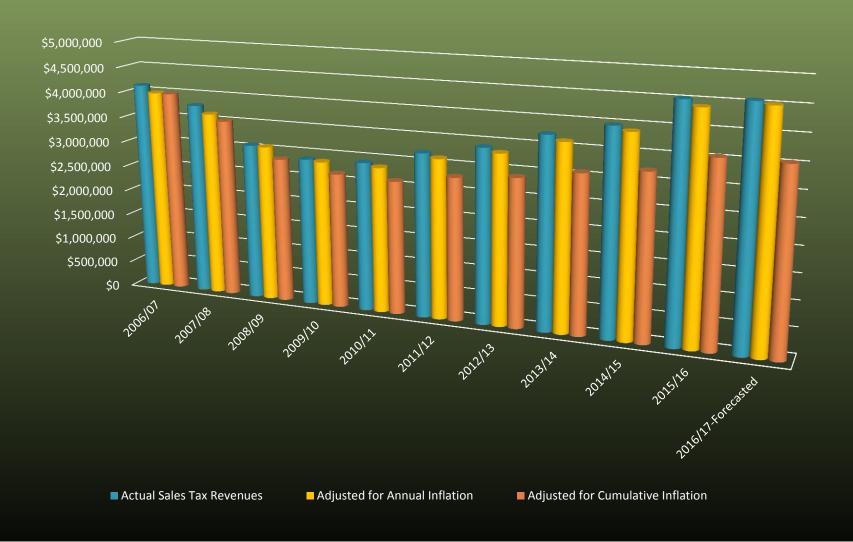


- Actual Fiscal Year 2015/2016 sales tax \$4,530,605~
- Forecast Fiscal Year 2016/2017 sales tax \$4,577,961
- Forecast \$47,356 or 1.05% in year over year growth

[^]Forecasts for the quarters ended/ending December 31, 2016, March 31, 2017, and June 30, 2017, assume the State Board of Equalization's forecast for Statewide sales tax and a discount for the loss of Wells Auto.

[~]Fiscal Year 2015/2016 actual sales tax receipts includes \$ 247,379 one-time triple flip true up.

Bradley Burns Sales Tax Trend



Adopted Operating Budget

- Adopted in June 2016
- Totaled \$18,296,614
- General Fund budget
 - **\$8,239,707**
 - \$75,000 Contingency for unforeseen expenditures
 - \$7,146 in budget revisions since adoption

Severe Winter Storm Damage Mitigation

		Future			Sewer
	Expended	Expenditur		General	Enterprise
Description	to Date	es	Total	Fund	Fund
Damage to Private Property	\$ 35,346	\$ -	\$ 35,346	\$ -	\$ 35,346
(Claims)					
Damage to City Property					
Roads and Bridges	5,000	150,000	155,000	155,000	-
Storm Drains	25,000	-	25,000	25,000	-
Debris Clean Up & Slope Repair	52,000	20,000	72,000	72,000	-
Parks and Trail Clean Up	7,700	3,000	10,700	10,700	-
Water Reclamation facility	48,238	377,000	425,238		425,238
City Personnel Overtime	27,505	-	27,505	11,067	16,438
Subtotal	165,443	550,000	715,443	273,767	441,676
Total	\$ 200,789	\$ 550,000	\$ 750,789	\$ 273,767	\$ 477,022

FEMA/OES reimbursement anticipated but dollar amount is unknown at this time

Focus on the General Fund

	Revised		Under/(Over)		
	Budget Forecast		Budget		
Revenues	\$8,239,707	\$8,341,401	, , , , ,	-1.23%	
Expenditures	8,434,129	8,422,895	11,234	0.13%	
Net Transfers In	187,276	35,915	151,361 8	30.82%	
Revenues (under)/over					
expenditures before adjustments	(7,146)	(45,579)			
Add: Storm Damage Mitigation Add: Net Bark Beetle Tree		273,767			
Mitigation		13,295			
Revenues (under)/over expenditures after adjustments	\$ (7,146)	\$ (332,641)			
From Fund Balance	\$ 7,146	\$ 332,641			

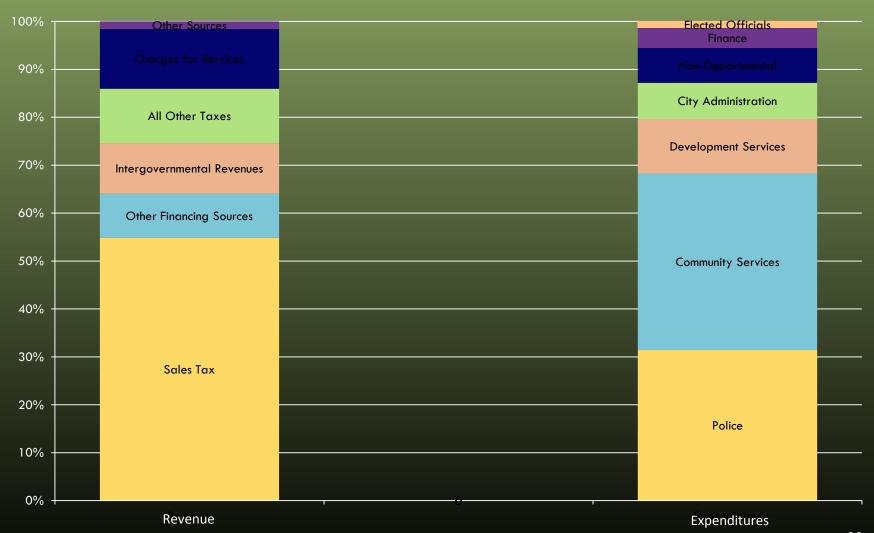
	Revised			
Revenue Type	Budget	Forecast	Under/(Over)
Sales Tax	\$ 4,554,766	\$ 4,577,961	\$ (23,195)	-0.51%
All Other Taxes	877,621	949,068	(71,447)	-8.14%
Construction Permits	110,000	215,802	(105,802)	-96.18%
Intergovernmental Revenues	885,634	878,503	7,131	0.81%
Charges for Service	841,960	825,228	16,732	1.99%
Fines & Forfeitures	111,903	86,529	25,374	22.67%
Use of Money & Property	48,969	65 <i>,</i> 062	(16,093)	-32.86%
Other Financing Sources	808,854	743,248	65 <i>,</i> 606	8.11%
Total revenues	\$ 8,239,707	\$ 8,341,401	\$ (101,694)	-1.23%

Expenditures

	Revised			
Department	Budget	Forecast	Under/(Ove	er) Budget
Police	\$2,665,992	\$ 2,725,241	\$ (59,249)	-2.22%
Development Services	1,024,078	988,621	35 <i>,</i> 457	3.46%
Community Services	2,918,181	3,195,555	(277,374)	-9.51%
Elected Officials	123,489	118,339	5,150	4.17%
City Administration	663,263	652,626	10,637	1.60%
Finance	357,015	360,565	(3,550)	-0.99%
Non-Departmental	494,835	633,095	(138,260)	-27.94%
Total expenditures	\$8,246,853	\$ 8,674,042	\$ (427,189)	-5.18%

Fund Transfers	Budget	Forecast	Over/(Un	nder)
Gas Tax Fund to General Fund	\$224,739	\$224,739	\$ -	0.00%
Reserve for Economic Uncertainties to	75,000	75,000	-	0.00%
General Fund				
General Fund to General CIP Fund	(4,200)	(4,200)	-	0.00%
General Fund to General Liability Fund	(95,763)	(248,085)	(152,322)	159.06%
General Fund to Parking District Fund	(12,500)	(11,539)	961	-7.69%
Net transfers in	\$187,276	\$ 35,915	\$(151,361)	-80.82%

Forecasted General Fund Revenues and Expenditures and Net Transfers In Fiscal Year 2016/2017



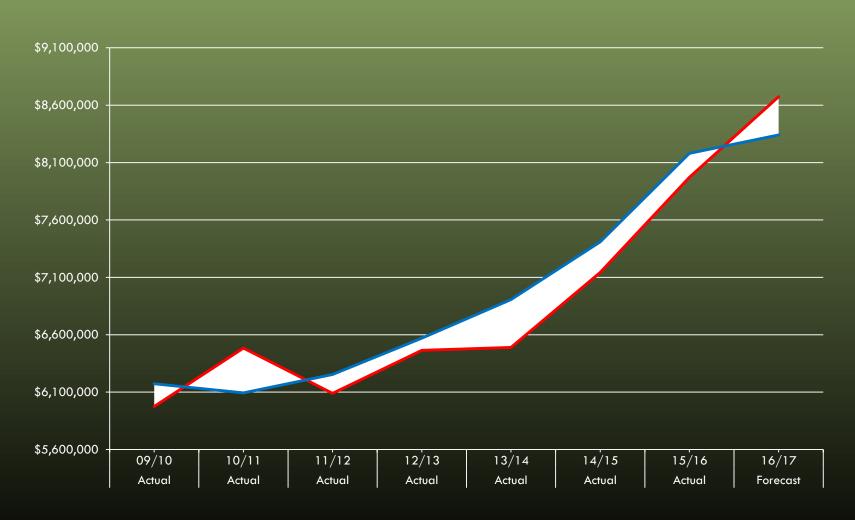
- Assumes pay-as-you go costs for GASB 45 Other Post Employment Benefits (OPEB) Annual Required Contribution (ARC)
 - No contribution for future retiree medical insurance costs
- Assumes expending entire \$75,000 contingency
- Deficit primarily due to \$152,322 in general liability claims, \$273,767 in storm damage mitigation, & \$13,295 in net bark beetle tree mitigation

The City continues to operate near the 2006/2007 level due to the demands of the "new economy."

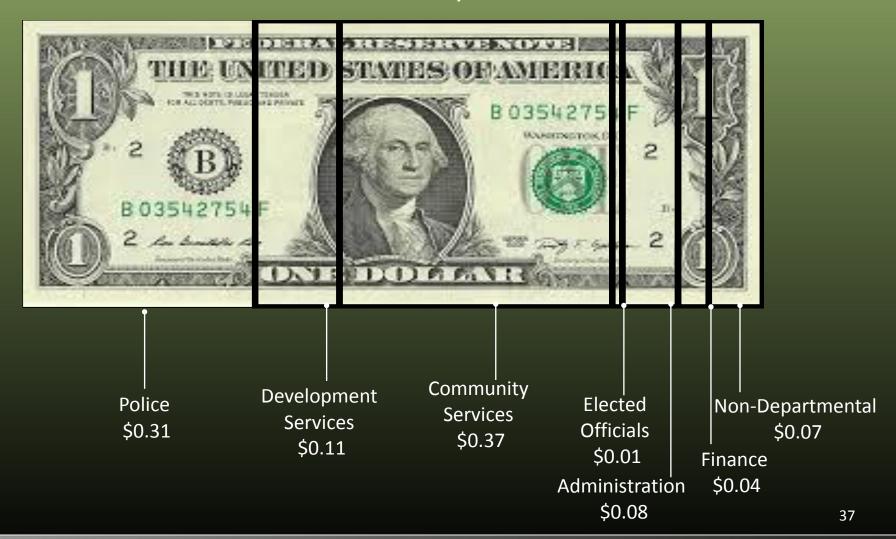
	2	006/2007	2015/2016	Increase						
		Actual	Forecast		(Decrea	se)				
Revenues	\$ 8	8,386,136	\$ 8,341,401	\$	(44,735)	-0.53%				
Expenditures		8,173,119	8,422,895		249,776	3.06%				
Net Transfers		(111,821)	35,915		(147,736)	132.12%				
Revenues over (under)										
expenditures before										
adjustments	\$	101,196	\$ (45,579)							
Add: Storm Damage										
Mitigation		-	273,767							
Add: Net Bark Beetle Tree										
Mitigation		-	13,295							
Revenues (under)/over										
expenditures after										
adjustments	\$	101,196	\$ (332,641)							

Staffing remains 20.99% below the 2006/2007 level

General Fund Revenues vs. Expenditures



City of Placerville
Forecasted General Fund Expenditures
Fiscal Year 2016/2017



Measure J Fund Update

	Revised		Under/(Over)
	Budget	<u>Forecast</u>	Budget
Revenues	\$ 974,912	\$ 989,492	\$ (14,580) -1.50%
Expenditures	1,043,465	1,032,839	10,626 1.02%
Net Transfers Out	(42,187)	(42,187)	- 0.00%
Revenues over	÷ /// = 7/0\	ć (OF FOA)	
(under) Expenditures	\$ (110,740)	\$ (85,534)	
From Operating	\$ 110,740	\$ 85,534	
Reserve			

- Sales tax experienced a \$43,516 or 19.38% year over year increase in the quarter ended September 30, 2016
- Assumes final \$42,187 payment towards \$119,318 interfund loan balance

Sewer Enterprise Fund Update

	Revised	Faurant	Under/(Over) Budget					
	Budget	<u>Forecast</u>		Buage	et .			
Revenues Expenditures	\$ 5,754,546 6,222,088	\$ 5,350,101 6,121,519	\$	404,445 100,569	7.03% 1.62%			
Net Transfers In	400,734	354,965		45,769	11.42%			
Revenues over (under) expenditures before adjustments	\$ (66,808)	\$ (416,453)						
Add: Storm Damage Mitigation Revenues over		441,676						
(under) expenditures								
after adjustments	(66,808)	(858,129)						
From Rate Stabilization Reserve	\$ 66,808	\$ 858,129						

Assumes \$79,252 transfer out to the General Liability Fund for sewer related claims

Water Enterprise Fund Update

	Revised	Forecast	Under/(Over)
	<u>Budget</u>	Budget	
Revenues	\$ 1,914,900	\$ 2,029,967	\$ (115,067) -6.01%
Expenditures	1,819,136	1,734,560	84,576 4.65%
Net Transfers Out	(95,764)	(99,415)	3,651 -3.81%
Revenues over			
(under) Expenditures	\$ -	\$ 195,992	
Set Aside for Capital			
Projects	\$ -	\$ 195,992	

Measure H Fund Update

	Revised		Under/(O	ver)
	 Budget	 Forecast	Budge	<u>t</u>
Revenues Expenditures	\$ 976,812 -	\$ 991,392 -	\$ (14,580) -	-1.49% 0.00%
Net Transfers Out	(496,498)	(494,636)	(1,862)	0.38%
Revenues over				
(under) Expenditures	\$ 480,314	\$ 496,756		
Set Aside for Capital Projects	\$ 480,314	\$ 496,756		

- Sales tax experienced a \$44,282 or 20.12% year over year increase for the quarter ended September 30, 2016
- Provides \$494,636 in sewer charge discounts
- \$496,756 to partially fund sewer lift station improvements

Measure L Fund Update

	Revised Budget	Forecast	Under/(O Budget	
Revenues Expenditures Net Transfers Out	\$ - - -	\$ 496,786 - -	\$ (496,786) - -	0.00% 0.00% 0.00%
Revenues over (under) Expenditures	\$ 	\$ 496,786		
Set Aside for Capital Projects	\$ 	\$ 496,786		

- Sales tax becomes effective April 1, 2017
- New Measure H/L Sales Tax Committee will make budget recommendations this spring

Non-Major Funds

OLD BVD Cross Frond

			Gas Tax F	Func	d		Parking District Fund								AB	C GAP Gra	irant Fund		
	Revise	d			Under/(0	Over)		Revised			Under/	(Over)		Revised			Under/(Ove		Over)
	Budg	et	Forecast		Budget			Budget		Forecast	Budg	get		Budget		Forecast	Budget		et
Revenues	\$ 225,03	9 \$	215,746	\$	9,293	4.13%	\$	137,731	\$	153,974	\$(16,243)	-11.79%	\$	60,108	\$	60,108	\$	-	0.00%
Expenditures	30,00	0	30,000		-	0.00%		150,231		164,760	(14,529)	-9.67%		60,108		60,108		-	0.00%
Net Transfers	(224,73	9)	(224,739)		-	0.00%		12,500		11,539	961	7.69%		-		-		-	0.00%
Revenues over (under)								_											
Expenditures	\$ (29,70	0) \$	\$ (38,993)				\$	-	\$	753			\$	-	\$	-			
	CDO Cront Frond									2220 COD	C Cuant		OTC Crount Friend						

		3	RO Grant	runa		AB 3229 COP3 Grant									U	113 Grant	nt Fund		
	Revised			Under/	Over)		Revised			l	Jnder/(Over)		Revised			Under/	(Over)	
	Budget		Forecast	Budg	Budget		Budget		Forecast	st Budget		Budget			Forecast	Budg	get		
Revenues	\$ 77,972	\$	57,415	\$ 20,557	26.36%	\$	100,000	\$	100,000	\$	-	0.00%	\$	37,873	\$	3,581	\$ 34,292	90.54%	
Expenditures	77,972		57,415	20,557	26.36%		98,264		115,206	(1	6,942)	-17.24%		37,873		783	37,090	97.93%	
Net Transfers	-		-	-	0.00%		-		-		-	0.00%		-			-	0.00%	
Revenues over (under)																			
Expenditures	\$ -	\$	-			\$	1,736	\$	(15,206)				\$	-	\$	2,798			
					•							•							

		OJP BVP Gra	int Fund		2012 CHP Grant Fund							Ge	nerai Cii	Fur	ıa			
	Revised		Under/(0	Over)	Rev	/ised			Un	der/(O	ver)	Re	evised			Un	der/(O	ver)
	Budget	Forecast	Budget		Bud	lget	Fore	ecast	Bu	dget		В	udget	Fo	recast	Bud	dget	
	\$1,823	\$1,823	\$ -	0.00%	\$	6,000	\$	-	\$	6,000	100.00%	\$	-	\$	-	\$	-	0.00%
	1,823	1,823	-	0.00%		6,000		-		6,000	100.00%		-		-		-	0.00%
	-	-	_	0.00%		-		-	-		0.00%		4,200		4,200		-	0.00%
er)																		
	\$ -	\$ -			\$	-	\$	-				\$	4,200	\$	4,200			

2012 CUD Cross Fried

Revenues Expenditures **Net Transfers** Revenues over (under

Expenditures

Non-Major Funds (Continued)

		Orch	nard Hill LL	LM	ID Fund		Cottonwood LLMD Fund							Ridge at Orchard					Hill BAD-Zone 1		
	Revised		U	Under/(Over)								Under/(Over)		Revised			Under/(Over)			
	Budge	t	Forecast Budget			Budget		Forecast	Budget			Budget		Forecast	Budget		et				
Revenues	\$ 20,464	\$	20,464	\$	-	0.00%	\$	14,455	\$	14,455	\$	-	0.00%	\$	22,176	\$	20,004	\$	2,172	9.79%	
Expenditures	20,464		21,169		(705)	-3.45%		14,455		19,334		(4,879)	-33.75%		22,176		17,207		4,969	22.41%	
Net Transfers	-		-	_	-	0.00%		-		-	_	-	0.00%		-		-		-	0.00%	
Revenues over (under)																					
Expenditures	\$ -	\$	(705)				\$	-	\$	(4,879)				\$	-	\$	2,797				
				-																	

	Ridge	at C	Orchard Hil	II B	AD-Zone	1A	General Liability Fund							Equ	ipm	ient Repla	lacement Fund		
	Revised				Under/(Over)		Revised				Under/(Over)	Revised			Under/(Over)	
	Budget		Forecast		Budg	et		Budget		Forecast		Budg	et	Budget		Forecast	Budg	et	
Revenues	\$ 12,644	\$	11,399	\$	1,245	0.00%	\$	3,615	\$	4,399	\$	(784)	-21.69%	\$ 20,000	\$	142,442	\$ (122,442)	-612.21%	
Expenditures	12,644		10,670		1,974	15.61%		3,615		3,615		-	0.00%	66,330		51,900	14,430	21.75%	
Net Transfers	-		-		-	0.00%		-		-		-	0.00%	-		-	-	0.00%	
Revenues over (under)																			
Expenditures	\$ -	\$	729				\$	-	\$	784				\$ (46,330)	\$	90,542			

Revenues
Expenditures
Net Transfers
Revenues over (under)
Expenditures

Reserve for Economic Uncertainties									
Revised			Under/(Over)						
Budget		Forecast		Bud	get				
\$ 2,000	\$	2,000	\$	-	0.00%				
32,813		32,813		-	0.00%				
-		-		-	0.00%				
\$ (30,813)	\$	(30,813)							

Total Operating Budget

	Revised Budget	Forecast	Under/(Over) Budget		
Revenues Expenditures Net Transfers Out	\$18,602,777 18,408,064 -	\$19,006,949 19,081,712 -	\$ (404,172) (673,648) -	-2.17% -3.66% 0.00%	
Revenues over (under) Expenditures	\$ 194,713	\$ (74,763)			

Closing Comments

- Local economy has continued to improve
- City Council and management continue to operate the City in a prudent and responsible manner
- Anticipate year-end operating revenues to exceed operating expenditures for most funds
- Staff will provide another update to the City Council at its May 3rd Budget Workshop

Conclusion

- Questions?
- Comments?
- Thank you!



A good budget is worth fighting for.