

City of Placerville
M E M O R A N D U M

DATE: March 6, 2007

TO: City Council

FROM: Steve Youel, Director of Community Services

SUBJECT: **FOLSOM OFFICIALS ASSOCIATION**

RECOMMENDATION

That the City Council adopt a resolution to execute an agreement between the City of Placerville and Folsom Officials Association (FOA) to provide officiating services for Adult Softball Leagues conducted by the City. (Agreement attached)

BACKGROUND

Over the past several years, the City has contracted with the Folsom Officials Association to provide Adult Softball officiating services. Our existing contract with Folsom Officials Association ended on December 31, 2006. The contract was for a period of one (1) year.

The Association recruits, trains, and schedules officials for the City sponsored Adult Softball Program. Folsom Officials Association also contracts with the El Dorado Hills Community Services District and the City of Folsom. Currently, Folsom Officials Association is the only officials association existing in El Dorado County for Adult Softball Leagues. The Association is confident that they have the number of personnel necessary to provide qualified officials for our Adult Softball Leagues during the 2007 calendar year.

ANALYSIS

The content of the proposed contract is similar to the 2006 contract; however Staff added several items including an indemnification clause and an insurance clause. These two clauses have been added to reduce the City's exposure to risk. The proposed contract is from April 1, 2007 through December 31, 2007, but also contains a 30 day termination clause, should the need arise. The most significant change within the contract is an increase in compensation to the Association.

The City has little or no options in regards to alternative Officials Associations given the City's distance from the other existing Officials Associations in the Sacramento area. Because of this, we are committed to working closely with the Folsom Officials Association to improve their service. We have reviewed service agreements and rate schedules provided by other Associations and Recreation Departments in the surrounding area. The following table identifies current and proposed rate schedules from other Associations in our surrounding area. As you can see, the proposed agreement places the City of Placerville in line for comparable services in comparison with other agencies. Folsom Officials Association is working closely with the Greater Sacramento Softball Association (GSSA) and is trying to get their rates inline with the Greater Sacramento Softball Association rates.

Many officials will turn down games with the Folsom Officials Association to make more money working for the Greater Sacramento Softball Association. The Folsom Officials Association rates are slowly becoming comparable to those of the Greater Sacramento Softball Association. Staff anticipates another rate increase for the 2008 season as the Folsom Officials Association continues their effort to match rates currently paid to the Greater Sacramento Softball Association.

2007 Rate Schedule Comparison

Agency	60 Minute Game Rate	Over 60 Minute Game Rate	Two Umpire Game Rate for Playoffs
City of Placerville (FOA)	\$23.00	\$26.00	\$42.00
El Dorado Hills (FOA)	\$23.00	\$26.00	N/A
Auburn (Foothills)	\$23.52	N/A	\$30
Folsom (FOA)	Negotiating	Negotiating	Negotiating
GSSA Officials Association	\$24.20	\$26.40	\$44.00

FISCAL IMPACT

Folsom Officials Association provides officiating services exclusively to our Adult Softball Program. The new contract calls for the following pay rate increases beginning April 1, 2007:

1. One (1) Umpire per any 60-minute game from \$22 to \$23 per game, an increase of \$1 per game. (This is the majority of the league games)
2. One (1) Umpire per any game over 60 minutes or 7 innings from \$25 to \$26 per game, an increase of \$1 per game. (We don't plan to use this but would if we had a playoff game with only one umpire)
3. Two (2) Umpires per any game up to 70 minutes or 7 innings will be \$42 per game, an increase of \$2 per game. (This is for Playoff games only)

The proposed contract will increase the Adult Softball budget an estimated \$1,082 from last year. This increase was anticipated in the 06/07 budget; therefore, it is not necessary to increase fees at this time. The total cost of the contract in 2006 was \$23,332. The proposed services will cost an estimated \$24,414. The following table shows the estimated increase due to the proposed service agreement:

Budget Estimate for Adult Softball

	Per Game Rate	Games Played	Amount
Adult Softball (1) Umpire - 2007	\$23 (one Official)	846	\$19,458.00
Adult Softball (1) Umpire – 2006	\$22 (one Official)	846	\$18,612.00
Estimated Budget Increase For 2007 Season (1) Umpire			\$ 846.00
Adult Softball (2) Umpires - 2007	\$42 (Two Officials)	118	\$ 4,956.00
Adult Softball (2) Umpires – 2006	\$40 (Two Officials)	118	\$ 4,720.00
Estimated Budget Increase For 2007 Season (2) Umpires			\$ 236.00
Estimated Budget Increase For 2007 Season			\$ 1,082.00

Staff realizes the importance of recreation programs and services remaining self-supporting. It is imperative to maintain a balance between revenue and expenditures within all programs and services. The costs associated with the proposed official's agreement was anticipated in the current budget; however, with escalating costs associated with providing umpires, part-time staff, and supplies, Staff will revisit softball registration fees as part of 2007-2008 budget preparations.

Attachments - Agreement to Provide Officiating Services and Compensation

Steve Youel
Director of Community Services

Approved for Submittal to City Council:

Reviewed for Fiscal Analysis:

John Driscoll, City Manager/Attorney

Dave Warren, Director of Finance