



WASTE CONNECTIONS INC.

Connect with the Future™

Waste Connections of California, Inc. d/b/a
El Dorado Disposal Service
P.O. Box 1270
Diamond Springs, CA 95619
(530) 626-4141

Cleve Morris
City Manager
City of Placerville
3101 Center Street
Placerville, CA 95667

Re: Contract Extension and New Program Implementation Request

April 27, 2016

Dear Cleve,

Waste Connections of California, Inc., dba El Dorado Disposal Services would like to formally request an extension to the term of our Collection Franchise Agreement Between City of Placerville and Waste Connections of California, Inc., doing business as El Dorado Disposal Services, as amended. The Franchise Agreement is set to expire on June 30, 2023. We are asking for a 10-year extension.

As you know, we are currently in the process of building a new material recovery facility at our Throwita Way location. This is the only transfer station on the Western Slope. Many Placerville residents utilize the transfer station regularly. This modernization along with the new household hazardous waste facility, new processing equipment for construction and demolition waste and sort line will greatly improve safety, traffic flow, and diversion of material away from the landfill, helping us reach the state wide goal of 75% diversion by the year 2020. We are currently in the planning stages of the updated MRF and will be constructing in years 2017 and 2018. We are estimating the cost of the new MRF to be about twelve million dollars when complete.

Additionally, we would like to propose adding several new services as part of the extension, with no rate change. Those new services would consist of a new free curbside voucher for the pick up of paint and fluorescent tubes and bulbs, a new free curbside voucher for the pick up of green waste in bags and bundles, and a new free MRF voucher for the drop-off of green waste. As previously committed, we are excited about being able to partner with you on providing trash and recycle receptacles on Main Street.

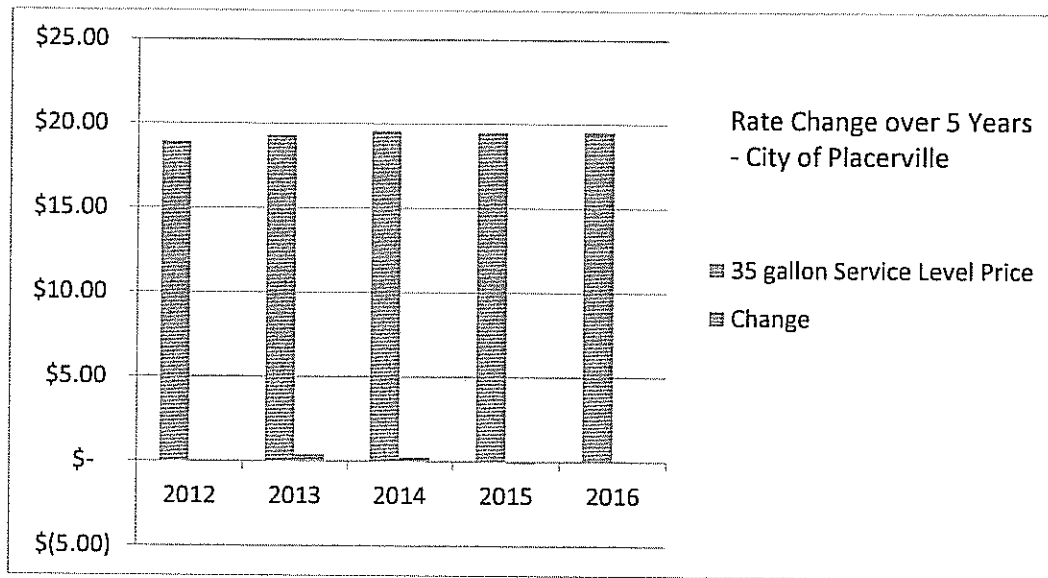
Please see Attachment A for additional information regarding our performance over the last five years.

We look forward to hearing from you so that we can discuss this further. If you have any questions or need further information, please feel free to contact me at (530) 295-2816.

Sincerely,

Susan L. VanDelinder
Divisional Vice President
Waste Connections of California, Inc. d/b/a
El Dorado Disposal Services

Attachment A – City of Placerville



The chart above shows the change in rates over the past five years demonstrating the consistency of the rates for city residents. The total change over the last five years is \$.62 per month.

Performance Standards:

Average Call Time Not to Exceed 75 seconds – Over the past five years, El Dorado Disposal has met this standard every year with the exception of 2015. In 2015, the average call time was 97.75 seconds. As a result of missing this standard, the rate request was reduced by the 20% deduction as outlined in the franchise agreement.

Complaint Resolution: Satisfactorily and timely resolve 99.5% customer complaint/issues – Over the past five years, El Dorado Disposal has met this standard every year, averaging 1.5 complaints per year with 100% resolution.

Litter Complaint Resolution: 99.95% of complaints for litter need to be corrected within 48 hours – Over the past five years, El Dorado Disposal has had zero litter complaints.

Reporting to the City: All required reports to be submitted on time – Over the past five years, El Dorado Disposal has completed every report on time.

Missed Pickups Not to Exceed .005 or 5 in 1000 – Over the past five years, El Dorado Disposal has met the standard 100% of time, with an average of 77 missed pickups annually or a .00056 MPU rate over 137,800 services.

Current Service Offerings:

- Weekly trash service with multiple cart offerings at variable rates dependent on size
- Every other week recycling and green waste services
- Extra pickups of any commodity type
- Voucher for bulky item pickup curbside
- Voucher for 2.5 cubic yards of any type of material for drop off at the MRF
- Oil/Oil Filter curbside pickup upon request
- Battery jugs and curbside pickup upon request
- Community Clean Up Days
- Pink 35 gallon carts for Breast Cancer Awareness
- Online bill pay, online scheduling of bulky item pickup, online calendars and reminders
- Neighborhood Watch Program
- AB341 Compliance Recycling Program for Commercial Customers
- Commercial Recycling and Outreach Program – Sustainability Coordinator
- Truck Wraps advertising Placerville community events
- Commercial food waste pilot program

New Service Offerings for 2016:

- Mattress Recycling Program at the MRF
- Carpet Recycling Program at the MRF
- Textile Recycling at the Buy Back Center and at the MRF
- New Voucher for the curbside pickup of paint, florescent bulbs/tubs and e waste
- New Voucher for the curbside pickup of extra green waste in bags and bundles
- New Voucher for drop off of green waste at the MRF
- Partner with the City to provide new trash and recycling receptacles on Main Street